ARIZONA HOUSE OF REPRESENTATIVES
Fifty-seventh Legislature - First Regular Session

COMMITTEE ON INTERNATIONAL TRADE

Report of Regular Meeting
Wednesday, January 22, 2025
House Hearing Room 1 -- 9:00 A.M.

MINUTES RECEIVED
CHIEF CLERK'S OFFICE
1/22/25

Convened 9:06 A.M.
Recessed
Reconvened
Adjourned 10:02 A.M.

Members Present
Representative Austin
Representative Carbone
Representative Cavero
Representative Hendrix
Representative Hernandez
Representative Travers
Representative Weninger
Representative Peña, Vice-Chairman
Representative Rivero, Chairman

Members Absent
Representative Wilmeth

Agenda
Original Agenda – Attachment 1

Request to Speak
Report – Attachment 2

Committee Attendance
Report – Attachment 3

Adoption of Committee Rules
Report – Attachment 4

Presentations

Name	**Organization**	**Attachments** (Handouts)
Sandra Watson, President & CEO	Arizona Commerce Authority	5
Jorge Mendoza Yescas	Consul General of Mexico in Phoenix	

Christie Hudson, Committee Secretary
January 22, 2025

(Original attachments on file in the Office of the Chief Clerk; video archives available at http://www.azleg.gov)

REVISED - 1/21/25 **REVISED - 1/21/25** **REVISED - 1/21/25**

ARIZONA HOUSE OF REPRESENTATIVES
Fifty-seventh Legislature - First Regular Session

Conv. 9:06am
Adj. 10.02am

REGULAR MEETING AGENDA

COMMITTEE ON INTERNATIONAL TRADE

DATE Wednesday, January 22, 2025 ROOM HHR 1 TIME 9:00 A.M.

Members of the public may access a livestream of the meeting here:
https://www.azleg.gov/videoplayer/?clientID=6361162879&eventID=2025011051

Members:

Representative Austin	Representative Hernandez C	Representative Wilmeth
Representative Carbone	Representative Travers	Representative Peña, Vice-Chairman
Representative Cavero	Representative Weninger	Representative Rivero, Chairman
Representative Hendrix		

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1. Call to Order
2. Welcome and Introductions
3. Adoption of Committee Rules
4. Presentations:
   - The Arizona Commerce Authority (ACA) on international trade and ACA trade offices – Sandra Watson, ACA President & CEO
   - Mexico and trade relations with Arizona – Jorge Mendoza Yescas, Consul General of Mexico in Phoenix ~~Arizona~~
5. Remarks of the Chairman and Discussion
6. Adjournment

~~RA~~
VC
~~01/16/2025~~
01/21/2025

People with disabilities may request reasonable accommodations such as interpreters, alternative formats, or assistance with physical accessibility. If you require accommodations, please contact the Chief Clerk's Office at (602) 926-3032 or through Arizona Relay Service 7-1-1.

Attachment 1

Information Registered on the Request to Speak System

House International Trade (1/22/2025)

Attachment 2

ARIZONA STATE LEGISLATURE

Fifty-seventh Legislature - First Regular Session

COMMITTEE ATTENDANCE RECORD

COMMITTEE ON **INTERNATIONAL TRADE**

CHAIRMAN: Tony Rivero VICE-CHAIRMAN: Michele Peña

	DATE	01/22/25	/25	/25	/25	/25
	CONVENED	9:06am	m	m	m	m
	RECESSED					
	RECONVENED					
	ADJOURNED	10:02am				
MEMBERS						
Austin		✓				
Carbone		✓				
Cavero		✓				
Hendrix		✓				
Hernandez C		✓				
Travers		✓				
Weninger		✓				
Wilmeth		---				
Peña, Vice-Chairman		✓				
Rivero, Chairman		✓				

√ Present --- Absent exc Excused

Attachment 3

Adopted 1/22/25

Rules of the House Committee on International Trade

RULE 1. A majority of the members of the committee shall constitute a quorum. No official action may be taken unless a quorum is present in person at the time of taking such action.

RULE 2. The chairman sets the agenda and determines the order of measures. The chairman also controls all public testimony.

RULE 3. The following motions are customary and in order relating to actions on measures:

1. Do pass
2. Do pass amended
3. Return for consideration of the House
4. Hold for further study
5. Do not pass
6. Be assigned to subcommittee for…

RULE 4. The affirmative vote of a majority of those voting is required to take any action.

RULE 5. On a roll call vote the names of committee members shall be called alphabetically by surname, except that the vice chairman and the chairman shall be called upon last. Each member present shall be allowed to pass on one call of the roll, and shall vote "aye" or "nay" (yes/no) or respond "present." Members may change their votes before the announcement of the results and any member may explain his or her vote on any measure.

RULE 6. Whenever a measure is reported from the committee on a divided vote, any member may request a minority report.

RULE 7. All amendments (except strike-everything amendments, see House Rule 8(T)) shall be distributed to each committee member's office by 12:00 P.M. the day before the committee at which it will be offered. Verbal amendments may be offered during the committee meeting at the discretion of the chairman.

In accordance with Rule 9 of the *House Rules*, the following *House Rules* are also incorporated into the Committee Rules:

RULE 9(C) Each Standing Committee shall adopt and file with the Chief Clerk's Office rules of procedure consistent with the Rules of the House and shall include the following:

1. With the exception of executive sessions ordered by a majority of the committee constituting a quorum, all committee meetings shall be open to the other members of the Legislature, the press and public so long as proper decorum is maintained.

Attachment 4

2. All committees shall meet at regularly scheduled times and places unless cancelled with the permission of the Speaker. In the absence of the chairman, the vice chairman shall preside. In the absence of both the chairman and vice chairman, some other committee member designated by the Speaker shall preside.

3. The committee chairman (presiding officer) other than the chairman of the Committee on Rules shall prepare an agenda and distribute copies to committee members, the Information Desk and the Chief Clerk's Office by 5:00 p.m. at least five days before the committee meeting. Absence of a bill, memorial or resolution from the committee agenda will prohibit its consideration unless unanimous consent of all committee members is obtained. Unless a reconsideration motion has been offered and failed, a chairman may place a measure that failed in committee on any subsequent agenda.

4. A bill not on the committee agenda shall be scheduled for discussion at the next subsequent committee meeting by presentation of a petition containing the signatures of two-thirds or more of the committee members.

5. A roll call vote shall be taken in each standing committee when final action on any bill is voted.

6. Written committee reports shall be filed with the Chief Clerk's Office within a reasonable time but no later than two weeks from time of completion of meetings. A recording of the meeting shall be made available for public inspection three working days after the meeting. Attendance records of all committee meetings shall be filed with the Chief Clerk's Office within 24 hours from time of completion of meetings.

7. Special meetings may be called by the chairman but require permission of the Speaker and notice to members and the general public at the Information Desk by 5:00 p.m. on the previous day, except that the notice of a special meeting of the Committee on Rules may be given in open session prior to the meeting and does not require the Speaker's permission.

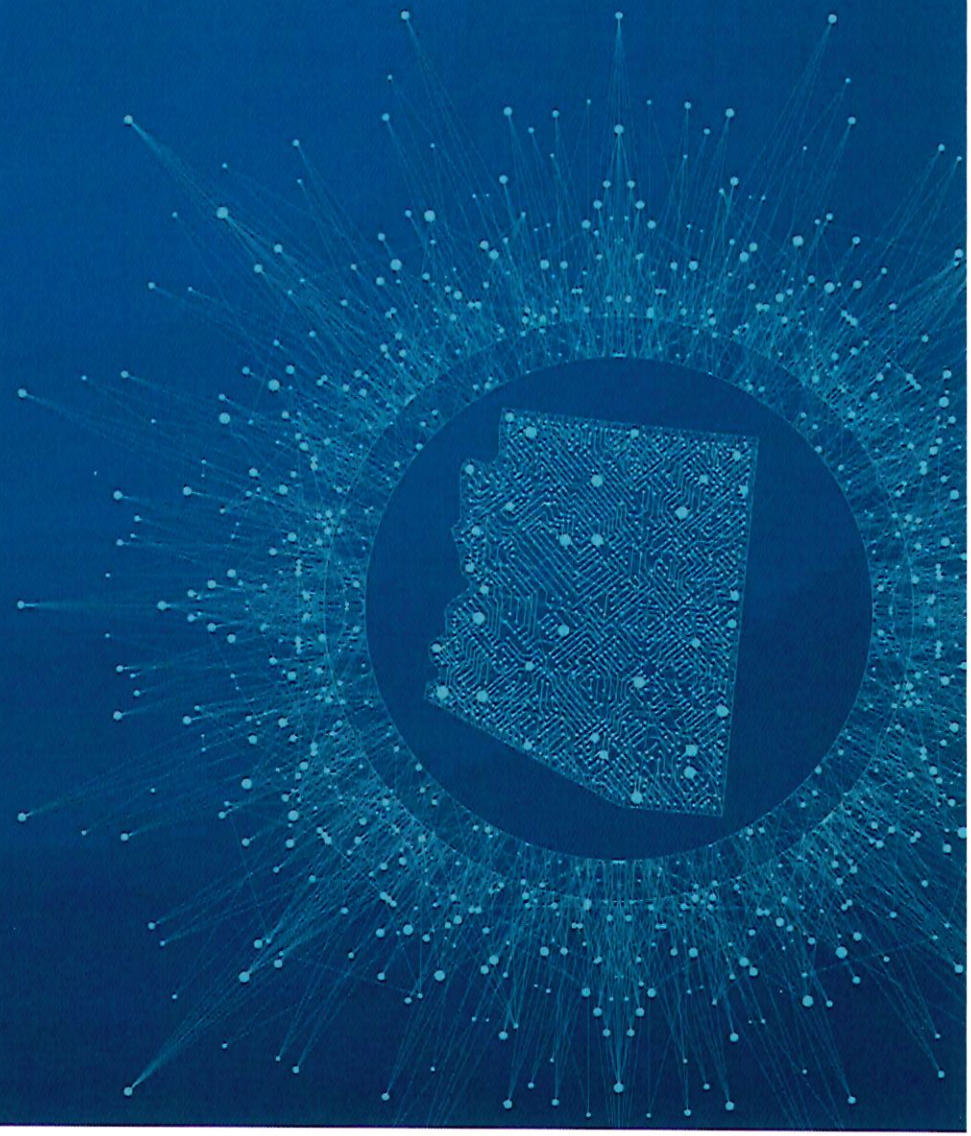
RULE 9(E) No committee other than the Committee on Rules shall meet while the House is meeting in session without special permission of the Speaker.

January 22, 2025

Arizona's Growing International Presence

Committee on International Trade

ARIZONA
COMMERCE AUTHORITY



Attachment 5

INTERNATIONAL FOOTPRINT



INCREASED INTERNATIONAL INVESTMENT

International Business Expansions	2012-2020	2020-2025
PROJECTS	45	**56**
JOBS	4,936	**20,896**
CAPITAL INVESTMENT	$1B	**$74B**

TOTAL PIPELINE BY PROJECT TYPE

MANUFACTURING	HEADQUARTERS	OFFICE	LOGISTICS	DATA CENTER	RESEARCH & DEVELOPMENT	TRAINING FACILITY	MEDICAL FACILITY
329 PROJECTS	**39 PROJECTS**	**23 PROJECTS**	**38 PROJECTS**	**13 PROJECTS**	**16 PROJECTS**	**6 PROJECTS**	**6 PROJECTS**
JOBS: 107,228 $74.9B CAPEX WAGES: $64,746	JOBS: 7,828 $1.1B CAPEX WAGES: $92,926	JOBS: 3,022 $119.2M CAPEX WAGES: $73,344	JOBS: 5,015 $1B CAPEX WAGES: $56,087	JOBS: 1,776 $26.3B CAPEX WAGES: $80,691	JOBS: 2,182 $2.4B CAPEX WAGES: $87,795	JOBS: 595 $114.9M CAPEX WAGES: $81,962	JOBS: 435 $132.8M CAPEX WAGES: $89,657

TOTAL

478 PROJECTS
$106.4B CAPEX

128,358 JOBS
$67,089 WAGES

**11 PROJECTS LISTED IN OTHER WITH 487 JOBS, $59,344 WAGES AND $205.6M IN CAPEX*

INTERNATIONAL PIPELINE

MANUFACTURING	HEADQUARTERS	OFFICE	LOGISTICS	DATA CENTER	RESEARCH & DEVELOPMENT	MEDICAL FACILITY
130 PROJECTS	6 PROJECTS	8 PROJECTS	6 PROJECTS	1 PROJECT	3 PROJECTS	1 PROJECT
JOBS: 40,595 $29B CAPEX WAGES: $63,366	JOBS: 855 $87.5M CAPEX WAGES: $47,684	JOBS: 286 $15.4M CAPEX WAGES: $58,689	JOBS: 355 $68.5M CAPEX WAGES: $74,768	JOBS: 35 $400M CAPEX WAGES: $85,000	JOBS: 110 $21.2M CAPEX WAGES: $60,682	JOBS: 20 $12M CAPEX WAGES: $45,000

TOTAL **155** PROJECTS **42,256** JOBS
$29.6B CAPEX **$63,115** WAGES

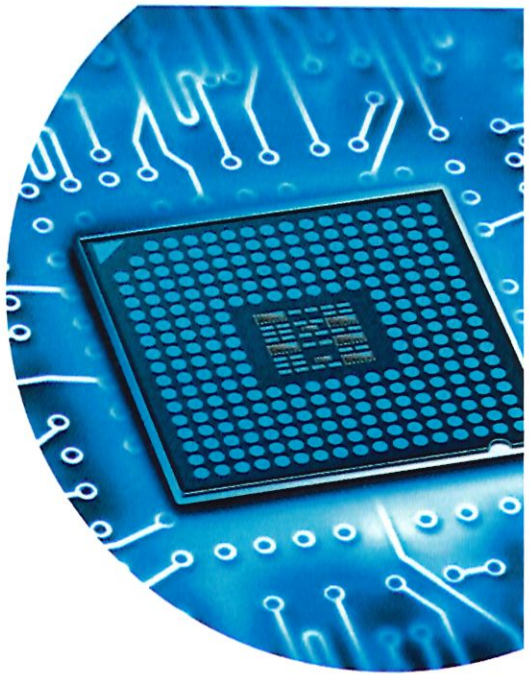
RECORD EXPORTS



$28.9B

TOTAL EXPORTS (2023)

6.2% INCREASE FROM 2022



TOP EXPORTING DESTINATIONS

MEXICO	CANADA	NETHERLANDS	CHINA	UNITED KINGDOM
$8.0B	$2.9B	$1.7B	$1.6B	$1.4B

ARIZONA
COMMERCE AUTHORITY

OUTBOUND MISSIONS SUPPORTED

JULY 2023 – DECEMBER 2024

1. Aerospace Summit & B2B Meetings - Mexico
2. DSEI Defense & Security Expo – London
3. TADTE Aerospace & Defense Expo – Taiwan
4. ADEX Aerospace & Defense Expo – South Korea
5. Mexico Mining Expo – Mexico
6. Dubai Airshow – United Arab Emirates
7. Photonics West – San Francisco
8. Singapore Airshow – Singapore
9. FIDAE Aerospace & Defense Expo – Chile
10. Expo Seguridad Security Expo – Mexico
11. Chihuahua Mining Expo – Mexico
12. Mining Summit & B2B Meetings – Mexico
13. AeroMexico Aviation Expo – Mexico
14. CIM Mining Expor – Canada
15. ILA Aerospace & Aviation Expo – Germany
16. Exponor Mining Expo – Chile
17. Aerospace Trade Mission – Germany
18. Farnborough Airshow – United Kingdom
19. LABACE Aviation Expo – Brazil
20. MSPO Defense & Security Expo – Poland
21. MINExpo – Las Vegas
22. DEFSEC Defense & Security expo – Canada
23. Mexico Mining Expo – Mexico
24. B2B/B2G Aerospace, Defense & Medical Technology Trade Mission – Taiwan

INBOUND MISSIONS

JULY 2023 – DECEMBER 2024



ARIZONA
COMMERCE AUTHORITY

MOU SIGNINGS



January 6, 2025
Arizona Governor Katie Hobbs and Netherlands Minister of Economic Affairs Dirk Beljaarts signed a MOU.

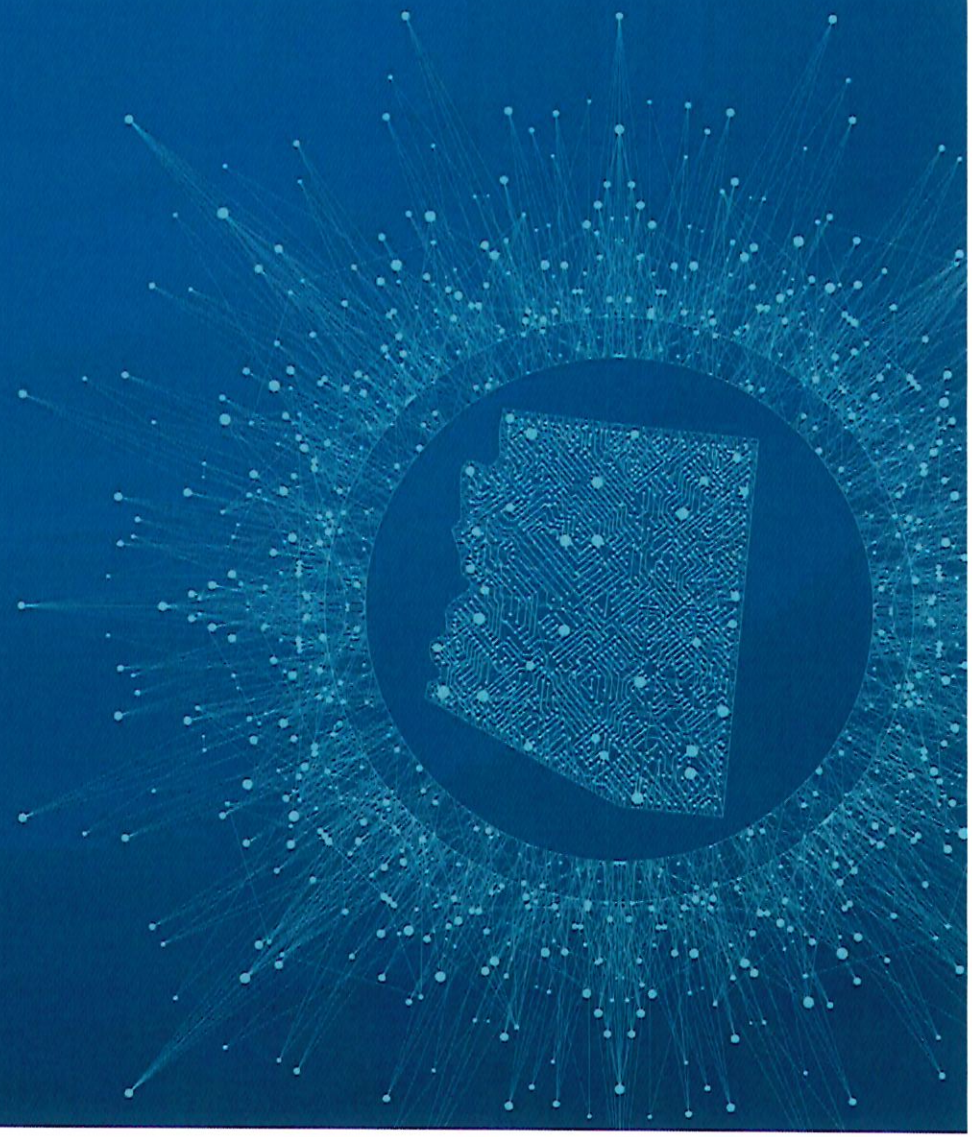


September 2, 2024
Arizona-Taiwan Trade and Investment Office and the Taiwan-U.S. Industrial Cooperation Promotion Office signed a MOU.



May 14, 2024
Arizona Governor Katie Hobbs and Gyeonggi Province Governor Dong Yeon Kim signed a MOU.

THANK YOU!



ARIZONA
COMMERCE AUTHORITY