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Overview of Global Trade & Tariff Impacts on Washington Agriculture

House Technology, Economic Development, & Veterans Committee

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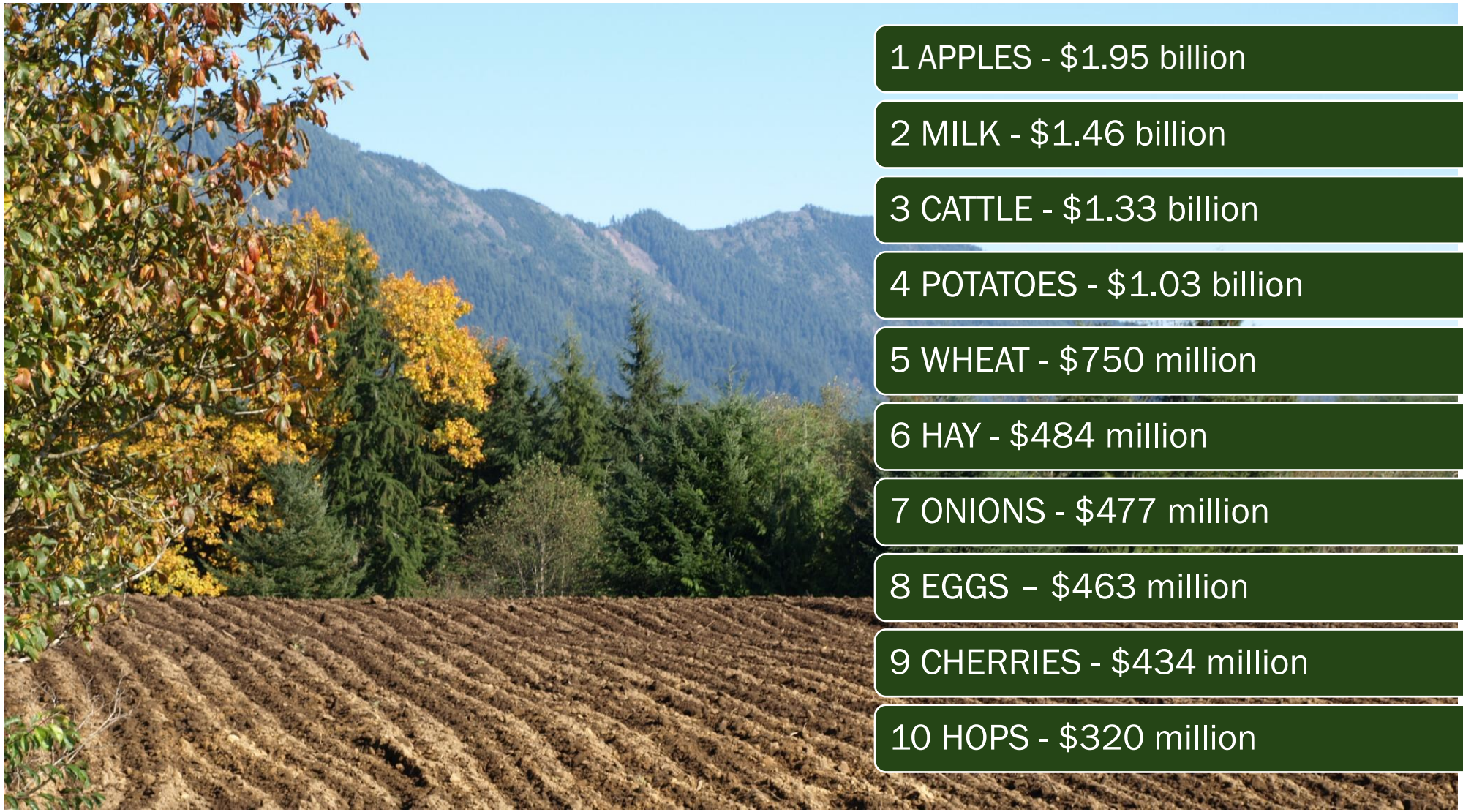

About Washington Farms

- **32,076** – Total number of farms (2022). Most farms are family owned.
- **300+** - Varieties of crops grown in Washington.
- **$12.7 billion** – Market value of crops and livestock only (2024).*

**FeedingtheEconomy.com*

- **$1.95 billion** – Value of apples, Washington state's top crop.
- **89%** – Percent of Washington farms considered small farms.
  - **82%** – Less than 180 acres
  - **67%** – Less than 50 acres

Preliminary Top 10 Commodities in Washington (2024)*



1 APPLES - $1.95 billion

2 MILK - $1.46 billion

3 CATTLE - $1.33 billion

4 POTATOES - $1.03 billion

5 WHEAT - $750 million

6 HAY - $484 million

7 ONIONS - $477 million

8 EGGS – $463 million

9 CHERRIES - $434 million

10 HOPS - $320 million

Tariff Impacts — Imports



Equipment, Parts, Crop Protection Tools, Other

Fertilizer

Competing Imports

Washington Agriculture Exports

- **2024 Food and Ag Exports = $7.6B**
- **2024 Total Food and Ag through WA Ports = $19B**

- Approximately 30% of all Washington food and ag products are exported:
  - 90% wheat
  - 70% potatoes
  - 30% apples
  - 25% cherries



Washington's Top Export Destinations & Export Products (2024)






Top Export Destinations

Canada	$1.3 billion
Japan	$1.1 billion
Mexico	$908.2 million
China	$692.6 million
South Korea	$508.2 million

Top Export Products

Frozen French Fries	$1.1 billion
Fish and Seafood	$939.9 billion
Apples	$845.2 million
Wheat	$651.9 million
Dairy	$563 million

Tariff Impacts on Washington Agriculture Exports

- Retaliation
  - China: – 49%
  - Canada: – 2%

- Exports YTD (August) - 0.62%
  - Mexico: +48%



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