Washington State Department of Agriculture

WSDA Trade Promotion

Senate Business, Financial Services, Gaming & Trade Committee

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Sectors in WSDA's Trade Portfolio



- AGRICULTURAL CROPS
  - Fruits & Vegetables, Grains, Hay, etc.
- LIVESTOCK & ANIMAL PRODUCTS
  - Dairy, Meat & Poultry, Seafood, etc.
- PROCESSED FOODS & BEVERAGES
  - Frozen & Packaged Foods, Beer & Wine, etc.

Washington Food & Ag Export Overview

- 2021 WA Food & Ag Exports = $7.7B
- 2021 Total Food & Ag through WA Ports = $21.8B

- ~ 30% of all Washington-grown food & ag products are exported
    - 90% wheat
    - 70% potatoes
    - 30% apples
    - 25% cherries



Washington's Top Export Destinations and Export Products (2021)

Top Export Destinations

Canada	$1.4 billion
Japan	$1.2 billion
China	$994 million
South Korea	$541 million
Mexico	$457 million

Top Export Products

Fish and Seafood	$1 billion
Wheat	$962 million
Frozen French Fries	$847 million
Apples	$643 million
Dairy	$627 million









TRADE/MARKET ACCESS ADVOCACY



- Industry
- Governor's Office
- Other State Agencies and Associations
- Federal Agencies – USDA, USTR
- National Association of State Departments of Agriculture (NASDA)

WSDA INTERNATIONAL MARKETING

Helping Washington food, beverage
and agricultural businesses export around the world.

- Export Training & Technical Assistance
- Buyer/Seller Matchmaking
- Promotion







- 5 In-Market Trade Representatives + 4 Project (38 Countries)

GOVERNOR'S RELATED INITIATIVES

- Food & Ag Branding & Promotion
- Ag Competiveness Study
- Meat & Poultry Assistance
- Local Food System Assistance/Grants

CONTACT US

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