

EXHIBIT 89

From: Simonson, Bill@DGS
Sent: Monday, March 23, 2020 10:47 AM PDT
To: John Thomas
Subject: RE: Medical Supplies Listing

Hi John, work with Mikey on this project, he can resolve all your issues.

Bill Simonson

Emergency Manager, Office of Risk and Insurance Management

Phone 916.441.9618

Fax 916.376.5276

Email bill.simonson@dgs.ca.gov

From: John Thomas <john@blueflame.agency>
Sent: Monday, March 23, 2020 10:32 AM
To: Simonson, Bill@DGS <Bill.Simonson@dgs.ca.gov>
Subject: Re: Medical Supplies Listing

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Hi Bill!

So I've been texting with a Michael (don't know last name) from general services. We had a hiccup where the state couldn't pre-pay but now i've heard directly from another source that the state has solved that problem. I can get you guys whatever you need right away but I need to know what you need, how much and by when so I can get things moving on my side. The issue of concern is that as the world is buying supplies the shipping lanes are going to jam up and inventory is going to disappear. Can you help me push to figure out what you guys need exactly? Thanks! Just trying to speed this up and lock it down.

Thanks so much!

John

On Fri, Mar 20, 2020 at 8:35 PM John Thomas <john@blueflame.agency> wrote:

My pleasure.

The price is about \$7 a unit.

John

On Fri, Mar 20, 2020 at 8:30 PM Simonson, Bill@DGS <Bill.Simonson@dgs.ca.gov> wrote:

Thanks John, I appreciate it.

What is the above market rate for the other vendor masks?

Bill Simonson

Emergency Manager, Office of Risk and Insurance Management

Phone 916.441.9618

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Email bill.simonson@dgs.ca.gov

From: John Thomas <john@blueflame.agency>
Sent: Friday, March 20, 2020 8:17 PM
To: Simonson, Bill@DGS <Bill.Simonson@dgs.ca.gov>
Subject: Medical Supplies Listing

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Dear Bill,

It was a pleasure speaking with you today. The main masks that we are selling are model numbers 1860. I've attached our supplies list and pricing. Regarding N95 masks I can deliver 1 million units in the air in three days so that you can see a trial and then I can deliver 15-25 million in a month and this is just from one of our core suppliers. We truly have a nearly unlimited supply from our manufacturer network.

In addition to our price sheet, we have access to a shipment arriving early next week of 3M brand N95 masks, however, the seller is asking above market prices. We can get them and want to be up front that this is not the normal price but if you need them immediately you will have the ability to purchase.

We are working 24/7 as I'm sure you are right now so feel free to call or email me anytime.

Sincerely,

John Thomas

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President
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