

IN THE UNITED STATES DISTRICT COURT
FOR THE SOUTHERN DISTRICT OF GEORGIA
SAVANNAH DIVISION

UNITED STATES OF AMERICA	)	
	)	
v.	)	CASE NO.
	)	4:22-CR-00084-LGW-BWC-1
BERNARD OKOJIE,	)	
	)	
_____ Defendant.	)	

JURY TRIAL
BEFORE THE HONORABLE LISA GODBEY WOOD
March 30, 2023; 8:39 a.m.
Brunswick, Georgia

APPEARANCES:

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P R O C E E D I N G S

(Call to order at 8:39 a.m.)

THE COURT: Good morning, counsel. Have a seat. This is our charge conference, and last night, I passed out a draft court's instructions to the jury and a draft verdict form. I want to start with the verdict form and tell you of two changes that I think need to be made to it. They are very minor and technical, but the title of it is called "Special Verdict Form" understandably because that's what it is. It does ask for certain options to be selected by the jury. I'd like to remove the word "special" because the jury doesn't understand that distinction, and I don't want them to be thinking "Wait, there's something special about this." Just removes a possible mystery for them.

So the only change from what you've been passed out is to remove the word "special" and then above the line where the foreperson signs at the very end of the verdict form, "so say we all" to emphasize that the whole thing must be unanimous.

With those two understandings, let me turn first to the United States, any suggestion or exceptions with regard to the verdict form?

MS. STANLEY: No, Your Honor.

THE COURT: On behalf of the Defense, Mr. Ossick?

MR. OSSICK: No, Your Honor.

THE COURT: Then, the verdict form as announced with

1 those two changes, to remove the word "special" and to add at
2 the end the phrase "so say we all."

3 Turning next to the proposed instructions to the jury,
4 again, two items that I wanted to flag. With regard to a 404(b)
5 instruction, I haven't included one here because I don't believe
6 we heard any 404(b). We think it would, if anything, maybe flag
7 an issue that the Defense wouldn't want them to be wondering
8 about, and I didn't include a 404(b) in here. I wouldn't even
9 know what alternative reason we would have selected from the
10 drop-down menu to select for the accepted purposes of
11 introducing some other act. So I didn't include it. I just
12 wanted to highlight that for both sides.

13 And also, the order that I will read it to the jury is
14 not in this order that you see. This is just in the order that
15 you requested so that you could follow along better with what I
16 have accepted, but, of course, I will give them the instructions
17 about filling out the verdict and so forth at the end.

18 So with those two explanations -- and I will say I did
19 receive from Ms. Sharp a note that the Government had something
20 to say about "A financial institution this morning means an
21 insured bank" but I will hear from you. Let me turn first to
22 the United States.

23 MS. STANLEY: Thank you, Your Honor. Just starting from
24 the beginning in the instructions, we do have a couple of
25 changes that we would suggest or ask for.

1 On Page 12, these are instructions about Defendant
2 making a statement or admission to someone after being arrested
3 or detained, and I don't think there's been any evidence of that
4 kind of statement here, and so we don't think it's necessary.

5 THE COURT: I thought that was requested perhaps with
6 the telephone call, and, of course, that wasn't an arrest and
7 detained, but then the border patrol incident, was he detained
8 at the time he said some things to them?

9 MS. STANLEY: I think that gets into difficult questions
10 of when someone is legally detained. I think I would say he was
11 free to leave during that encounter under the legal definition
12 of the law, under the legal definition. Your Honor, if you out
13 of an abundance of caution would like to leave it in, we're fine
14 with that.

15 THE COURT: Mr. Ossick, do you still request it?

16 MR. OSSICK: No. I also had thought we didn't need it
17 based on the case.

18 THE COURT: Then I think it was borderline, and because
19 both sides request that it be removed, then we will remove what
20 appears on Page 12 in its entirety. All right.

21 MS. STANLEY: On Page 18, defining "wire fraud," Element
22 1 at the bottom of the page, "accomplish a common and unlawful
23 plan to commit wire," it should say "to commit wire fraud."

24 THE COURT: I think that what you say is accurate. Mr.
25 Ossick, any objection to adding the word "fraud"?

1 MR. OSSICK: No.

2 THE COURT: All right.

3 MS. STANLEY: And then that last line on the page, it
4 says "unlawful plan or the names and identities all of the other
5 alleged coconspirators," should say "of all."

6 THE COURT: The very last line on Page 18? Transpose
7 "of" and "all," Mr. Ossick any objection to that?

8 MR. OSSICK: No, but on that same page or do you want me
9 to wait?

10 THE COURT: Well, go ahead on that since we are on that
11 page.

12 MR. OSSICK: Under paragraph, "The Government does not
13 have to prove" it says "all of the people named." I think
14 that's misleading. There's only one name in this indictment,
15 and I think that would create confusion about, well, it's about
16 him, so I don't believe that that's adjusted to what the
17 evidence in this case or the indictment is. They would have to.

18 THE COURT: I think what they are referring to is they
19 are named by, for example, Number 4, Number 5, Number 6; is that
20 correct?

21 MS. STANLEY: That's correct, Your Honor.

22 THE COURT: All right. Mr. Ossick, I will overrule that
23 suggestion to change that part of Page 18, but I do -- I
24 understand what you're requesting. All right, continue, Ms.
25 Stanley.

1 MS. STANLEY: Page 23, this is where we would add that
2 definition of what a financial institution is. That is part of
3 the pattern and was inadvertently excluded here, and per the
4 pattern, that definition should be in between that first
5 paragraph defining "monetary transaction" and the second
6 defining "proceeds."

7 THE COURT: Tell me exactly what the language that
8 you're requesting.

9 MS. STANLEY: I did put it in the e-mail to Ms. Sharp.
10 It says "'financial institution' means an insured bank."

11 THE COURT: And with "financial institution" in quotes?

12 MS. STANLEY: Yes, Your Honor.

13 THE COURT: "A, quote, financial institution means an
14 insured bank."

15 MS. STANLEY: Yes, Your Honor.

16 THE COURT: Mr. Ossick, any objection to that change?

17 MR. OSSICK: No.

18 THE COURT: Then we will make that as well on Page 23.
19 That will follow the first full paragraph, that one sentence,
20 "financial institution," in quotes, "means an insured bank," all
21 right.

22 MS. STANLEY: On Page 24, the first full sentence at the
23 top of the page, this is that sentence we had taken out of the
24 conspiracy charge. It is pattern language but not for this
25 statute, so just to keep it consistent with Count 1, that first

1 full sentence, "The Government does not have to prove that the
2 members planned together all the details of the plan," we would
3 just take that out.

4 THE COURT: Mr. Ossick, any objection to that?

5 MR. OSSICK: No.

6 THE COURT: Then we will take that full sentence on Page
7 24 out, "The Government does not have to prove that the members
8 planned together all the details of the plan." That will be
9 removed.

10 MS. STANLEY: On Page 26, the instruction about a human
11 conspiring with a corporation, there's been no evidence or
12 argument about this, and so we would ask that The Court take it
13 out.

14 THE COURT: Mr. Ossick?

15 MR. OSSICK: I think that it's needed because there are
16 entities that are mentioned and someone could conclude that
17 there's an entity that's a party to the conspiracy.

18 THE COURT: And Ms. Stanley, the reason I opted to
19 include this is that, although understandably that's not your
20 focus -- you're not contending that the conspiracy is Mr. Okojie
21 and Kojie9, LLC -- we wouldn't want the jury, even though you
22 didn't try to argue that, we wouldn't want the jury to think,
23 "Oh, wait, I don't think he conspired with other humans but I
24 think he conspired with Kojie9, LLC."

25 MS. STANLEY: Understand, Your Honor.

1 THE COURT: I understand it's not your focus but just to
2 head off any misunderstanding, I think it's important to
3 include. All right.

4 MS. STANLEY: And finally the last page, I think you did
5 read this instruction at the beginning of trial. It makes
6 reference to "I'll give you additional instructions at the end
7 of trial." I think the substance of this last instruction is
8 contained earlier.

9 THE COURT: Which page are you?

10 MS. STANLEY: 27, Your Honor.

11 THE COURT: And so your argument is?

12 MS. STANLEY: There are instructions to this point on
13 Page, earlier in the charges, on Page 6.

14 THE COURT: Okay. Yes, this, actually 27 is taken from
15 an in-trial instruction. Are you requesting that all of Page 27
16 be removed?

17 MS. STANLEY: I think it's fine to include it, Judge. I
18 think it is unnecessary given what's contained earlier in the
19 instructions, and if it is included, we would just ask that you
20 tweak that language about additional instructions at the end of
21 trial.

22 THE COURT: Yes. Mr. Ossick, what is your position?

23 MR. OSSICK: Just remove the last paragraph if we could.

24 THE COURT: Then if that's agreeable to both sides -- I
25 understand that it is -- we will just remove the last paragraph

1 of Page 27.

2 MS. STANLEY: That's fine, Your Honor. Nothing further.

3 THE COURT: All right, Mr. Ossick.

4 MR. OSSICK: The same objection I had about all of the
5 people named also is on Page 23, I believe, when you're talking
6 about the money-laundering conspiracy.

7 THE COURT: Yes, and for the same reasons I will
8 overrule that exception and keep that as a part of the charge.
9 Anything further, Mr. Ossick?

10 MR. OSSICK: No, ma'am.

11 THE COURT: Then, counsel, with those changes as
12 discussed, that will be the charge to the jury. As I say, it
13 will be in a little different order. So we've got our verdict
14 form. We've got our charge. We will break until nine o'clock
15 to allow for all our jurors to be present and I will look
16 forward to hearing terrific closing arguments from both sides.

17 All right, we will be in recess.

18 (Recess from 8:52 a.m. to 9:10 a.m.)

19 THE COURT: Counsel, just before we bring the jury in,
20 we did find one other passage that was repeated, and it is the
21 definition of "proceeds" we were giving twice. And so we've
22 removed one of those duplicate definitions, and it's right where
23 we added the identification of a financial institution.

24 If you will look right where we added that on Page 23,
25 we have the definition of "proceeds," but we also have that same

1 definition on Page 22, and so we've removed one of those
2 duplicates. Any objection to that on behalf of the Government?

3 MS. STANLEY: No, Your Honor.

4 THE COURT: On behalf of the Defense?

5 The other, I gave more thought to Mr. Ossick's objection
6 about the phrase that appears twice in relation to the
7 conspiracy charges about other individuals named in the
8 indictment, and his concern is that there's no other names of
9 individuals that appear, and so I'm going to overrule it in part
10 and sustain it in part, and instead of using "other individuals
11 named in the indictment" say "other individuals identified in
12 the indictment" because he is correct that Mr. Okojie is the
13 only conspirator who is given a name in the indictment, but
14 there are others identified, and so I think that's a way to
15 clear up his concerns and be more accurate but still retain the
16 meaning conveyed in the pattern charge. So any objection to
17 that change?

18 MS. STANLEY: No, Judge.

19 THE COURT: And Mr. Ossick, any objection to that
20 change?

21 MR. OSSICK: No.

22 THE COURT: All right. With that, let's bring in the
23 jury.

24 (The jury enters the courtroom.)

25 THE COURT: Good morning, ladies and gentlemen of the

1 jury, and welcome back. As you recall from yesterday, this
2 morning counsel at this stage will be making their final
3 arguments to you. Counsel for the Government will have the
4 opening argument followed by counsel for the defendant. Then in
5 conclusion, counsel for the Government will have an opportunity
6 to reply in rebuttal to the argument of counsel for the Defense.

7 This is in accord with the rules and proper because, as
8 you've previously been instructed, it is the Government who has
9 the burden of proving its case.

10 Now in making these arguments to you, counsel will be
11 commenting on the testimony that you've heard and all the
12 evidence that's been presented in the case. They as you will be
13 recalling the evidence in the case. They will not intentionally
14 try to mislead you. However, if their recollection of the case
15 differs from your recollection of the case, it is your
16 recollection of the case that controls.

17 These final arguments by counsel are not to be construed
18 by you as evidence or as instructions on the law. They are
19 simply designed to summarize what each party believes the
20 evidence showed. They are important and it is important that
21 you give them your full attention.

22 On behalf of the United States, Mr. Josephson.

23 MR. JOSEPHSON: Yes, Your Honor.

24 I want to start by thinking back to 2020. That's when
25 COVID hit. We were all there. We know what it was like.

1 Schools were closing; businesses were closing. We didn't know
2 how long the pandemic was going to last. We didn't know what it
3 meant, can you visit your family, do you not, how far do you
4 stand from someone, do you wear a mask, or not. Tremendous
5 uncertainty. Tremendous.

6 You had businesses that had to make decisions that were
7 very difficult. Can I keep this person on payroll? You had
8 employees who lost their jobs who had to go home to their
9 families and say, "I don't know what we're going to do but I
10 don't have a job; business shut down; they can't open."

11 These were all real challenges. They were real
12 struggles for real people who had real businesses. Congress
13 knew that and decided to do something about it. They passed the
14 CARES Act. It was a bold piece of legislation. It was a big
15 law, one of the biggest relief measures in the history of our
16 country. It was a lot of money and a lot of funding, and it was
17 designed to help those real people make it through, help them
18 get through the pandemic so this virus does not cripple the
19 American economy. That's what Congress did. They were trying
20 to get real businesses through a crisis.

21 As in all crises, some people exploit them for their own
22 personal purposes. They use that period of uncertainty and fear
23 and anxiety to make money, to take money from a program that is
24 well-intentioned and designed to get people through this period
25 of time and they take it and they just put it in their pocket.

1 That's what happened in this case.

2 The defendant, Bernard Okojie, exploited a program
3 designed to help people and he used it to help himself. Simple
4 as that.

5 Now we're going to go through the evidence. I want to
6 outline it. You're going to remember it. And we're going
7 through why the defendant committed fraud and how he involved a
8 lot of other people and a lot of loans to do it.

9 Make no mistake. This was not a one-person crime. This
10 is not just the defendant. He played his part for sure. He's
11 at the center of it, but he couldn't do all of this by himself.
12 He needed some people to go along with it. He needed some
13 people to give him their information. He needed some people to
14 look the other way and ask no questions whatsoever when they got
15 hundreds of thousands of dollars into their bank account,
16 knowing that they don't have a business that ever made close to
17 that amount. He had to find those people to go along with it.
18 We're going to learn about that.

19 We're going to go through all of the evidence and talk
20 about how this was a conspiracy, a conspiracy that was massive,
21 that was orchestrated by the defendant but that involved a lot
22 of people and a lot of loans and a lot of taxpayer money right
23 out the door.

24 I want to start with the big picture. We showed you a
25 lot of documents. We heard from a lot of witnesses. We're

1 going to talk about some specific documents but first let's look
2 at the big picture of this scheme. We're going to start by
3 showing Government Exhibit 6 and you'll recall that Government
4 Exhibit 6 was a summary chart.

5 Now a summary chart is a document that under the Federal
6 Rules of Evidence comes into evidence. You can consider it as
7 evidence, and it is used to collect lots of information and
8 condense it to put it all in one place so you can make sense of
9 it. We don't make you go through 30 boxes of financial records
10 to see exactly how much money was on a particular form or how
11 much money was in a particular bank account. All that work has
12 been done ahead of time and it's been condensed for you in one
13 sheet.

14 We're going to zoom out on the entire chart and we're
15 going to look at all the information that's on there. Can we
16 zoom in so it's a little easier to see? All right, I want to
17 start by talking about the type of business industry or
18 activity. And you'll recall that there's two sections here.
19 The bottom is for the defendant. The top is for the
20 conspirators who received loans with the assistance of the
21 defendant, and let's just look at the industries that are
22 represented on the defendant's application: Transportation,
23 freight, business services, automotive sales and gas service
24 station, transportation, health services, construction and
25 contractors, automotive sales and gas stations, freight,

1 freight, food services, trucking, food services, real
2 estate/property management and health services, all at the same
3 time.

4 The contention was, the representation was "I do all of
5 these businesses in 2019." That is quite a list. That's like
6 taking all of your jobs, which we learned about when you were
7 selected and qualified to serve on this jury, real jobs that you
8 go to every day to support your family, if you combined all of
9 them he's claiming to do all of them at one time in one year.
10 That's fraud.

11 Now fraud in financial crimes is a little bit different
12 than violent crimes. They are a lot different, in fact. They
13 don't have, you don't have DNA or physical evidence that you
14 often see on TV. But what you do have, we don't have
15 fingerprint evidence. But what you do have are documents and I
16 like to call them they're fingerprints of fraud because you see
17 the documents and you see that these numbers don't make sense.
18 These numbers are lies. They are misrepresentations. They are
19 the fingerprints of fraud and we are going to go through all of
20 those fingerprints today to show you that there is proof beyond
21 a reasonable doubt that fraud was committed.

22 This is one fingerprint right here: All these
23 industries in one year at the same time.

24 Now the next column I want to talk about is "Employees
25 Claimed." We have 82 employees that the defendant claimed to

1 employ in 2019. 82 people. You could fill this entire
2 courtroom with 82 people. That's a lot of people. That's a big
3 business, and you know what, none of them exist, made up,
4 numbers on an application to get money.

5 There is no evidence whatsoever that any of those people
6 exist, no taxes paid, no taxes withheld, no retirement records,
7 no payroll records, nothing, numbers on a form made up to get
8 money. 50 people that the loan conspirators went along with and
9 claimed to get money, 50 people, and they all testified,
10 everybody listed on this form that testified got up there and
11 said, "That application is false; I don't own that business; I
12 don't employ that number of people; I've never made close to
13 those revenues; all false; he put that on this form."

14 He helps fill it out; he put it on this form; they got
15 the money and then they paid him a kickback to do it. Everybody
16 got up on that witness stand and said that. So you can go on
17 this list. You can look at it. It's Government Exhibit 6. It
18 lists all the people who got assistance from the defendant.
19 Many of them testified. Some of them did not. Some of them did
20 not for a variety of reasons. Some of them have passed away.
21 Some of them are unavailable. There are reasons why you did not
22 hear from witnesses. Don't think about the witnesses you didn't
23 hear from. Think about the witnesses you did.

24 And everybody on the list -- if we could zoom out, Ms.
25 Roper -- everybody in the top left-hand corner who testified

1 testified that those applications were false. And so employees
2 claimed, that's another fingerprint of fraud.

3 Can we zoom in on the "Gross Revenues in One Year"? We
4 have the defendant claiming to generate 2.4 millions dollars,
5 \$2,415,273.00 before the pandemic. That is not small business.
6 That is not a little bit of money. That is a big lie. That is
7 a lot of made-up money that didn't exist.

8 If you really made two million dollars, it would show up
9 in a bank account. It would show up in financial records. It
10 should show up somewhere. You would pay taxes on it. There is
11 no evidence at all that the defendant made 2.4 million dollars.

12 Likewise, the people who went along with this scheme,
13 who agreed to it, who got money that they didn't deserve,
14 claimed a total of 2.1 million dollars. They got on the witness
15 stand and said, "I didn't make \$246,800.00 a year; \$233,900.00 a
16 year; \$242,800.00 a year."

17 Nobody said that. They all said no. Most of those
18 businesses either didn't exist at all or they were side
19 businesses. It was a life coach business that was done on the
20 side while somebody is working at NASA. It was a cookware
21 business that somebody was doing to make some extra money, 10 or
22 15 thousand dollars a year.

23 And on their applications, they represent hundreds of
24 thousands of dollars, all made up by the defendant to get money,
25 taxpayer money.

1 Can we zoom in on "Gross Revenues in One Year"? One
2 final point on this. The total there for the defendant is 2.4
3 million dollars. We just talked about it.

4 Can you show 5C2? And while she's pulling it up, I will
5 tell you what you're about to see. 5C2 is the tax return for
6 2019. You know what's not on there? Two million dollars. What
7 is on there is an adjusted gross revenue on Line 8B -- y'all pay
8 taxes; you have to tell the United States Government how much
9 money you make in a year -- on his tax form, we have an adjusted
10 revenue on Line 8B of \$17,914.00. The math tells the story. It
11 doesn't add. Two million claimed in SBA applications,
12 \$17,914.00 from the IRS.

13 And you know what's even more interesting about this
14 thing? Agent Dye testified that the 17,000.00, the defendant
15 didn't even make it. It was his wife who works as a W-2
16 employee at McDonald's who is making the money. The defendant
17 made no money at all in 2019. His wife did. \$17,000.00 and he
18 claimed millions of dollars in revenue. That's a lie and it's a
19 fingerprint of fraud.

20 There's also not a single entity -- one last point with
21 the tax return -- not a single entity, not one that's listed,
22 Kojie9, LLC, B&K Freight, Kojie9 Plumbing, whatever business is
23 added to Kojie and a number, none of those are listed on the tax
24 return, none of them, not one.

25 They are made up to get pandemic money, but it's not

1 documented with the IRS. It's another fingerprint of fraud.

2 These lies, too, those misrepresentations, they
3 mattered. We heard from the SBA attorney, Mr. Raymond Brown.
4 He explained the program, he explained what the SBA considers.
5 We also got some testimony on that from Special Agent Lott and
6 Special Agent Dye. These weren't representations on small
7 trivial things. These were lies about central financial figures
8 that directly affected how much money the SBA would pay out in
9 loan monies.

10 In the law that means they are material, they matter.
11 These lies directly affect the payment of money.

12 Ms. Roper, can we go back to Government 6 and I want to
13 zoom in on approved loan amounts, so what was the consequence of
14 all this? What happened? How much money did we as a country
15 really lose because of all this? It depends how you look at it,
16 but in terms of actual money, dollars that went out the door,
17 1.4 million dollars. None of that should have left the United
18 States Treasury. None of that taxpayer money should have gone
19 out to all these people, and we will talk in a minute about how
20 it was spent. It wasn't spent on businesses. It was spent in a
21 variety of other ways but that 1.4 million is real loss. That's
22 real harm to a program designed to help people during a crisis.

23 Can we zoom in on the "Kickback" column, please. You
24 learned about checks, checks written out to B&K Freight, Kojie9,
25 LLC, text messages talking about "Just say it's for leasing if

1 anybody asks." All those people paid, who got loans that they
2 were not eligible to get, paid exorbitant kickbacks to get it.
3 The fraud wasn't free. They paid for it, \$18,000.00,
4 \$17,000.00, \$30,000.00, 15,000.00, 14,000.00, 15,000.00,
5 18,000.00 for a total of \$165,935.00 to the defendant for what?
6 For filling out paperwork, for filling out a form and you heard
7 Agent Dye testify that if you just penciled in a bunch of
8 numbers, made them up, that's five minutes of work, nine forms,
9 five minutes of work. That's less than an hour of time and
10 you're paid \$165,000.00.

11 There is not a legitimate job in the country that pays
12 \$165,000.00. That is massive fraud, and it's in the numbers,
13 the fingerprint, fraud, his fingerprints, the defendant's.

14 To just drive the point home, if you got a mortgage, if
15 you bought a house and the house cost a hundred thousand dollars
16 and the bank said you owe me 20, like a down payment? No, no,
17 20 just to fill out the form; you would be like "No, it's a
18 form, I will pay you a processing fee but not \$20,000.00, not
19 \$18,000.00, not 30." It wouldn't make any sense because that's
20 a legitimate financial transaction. This isn't. This is paying
21 somebody to commit a crime. This is paying somebody to fill out
22 a form, to make up numbers, to make up gross revenues. That's a
23 kickback. That's not legitimate financial activity.

24 We saw a lot of fake documents in the case, a lot of
25 fake documents, just made up, made up.

1 Let's first talk about 3A71. Looks like a real Schedule
2 C. It has the name of the defendant on it at the top. Bernard
3 Okojie. It's got food services. Of course, they completely
4 leave off Line C. There's not even a business name that's
5 listed, so when you really look at it, it's like they didn't
6 even thoroughly fill this one out. Line C is empty. He submits
7 this form to the SBA. He doesn't submit it to the IRS. So to
8 get money, he submits the form. But when it comes to paying
9 taxes on the money that you allegedly made, not submitted and
10 it's not submitted because this document, fake, made up.

11 3C6, please. 3C6 is another profit and loss from a
12 business Form Schedule C that is completely made up. The name
13 at the top is the defendant's. He claims to be a used car
14 dealer. B&K Automobile Sale, Incorporated is his company. You
15 can zoom out and see that he claimed \$181,222.00 in gross
16 revenues. He submitted this form to get pandemic money, not
17 submitted to the IRS. Nowhere in the tax return is this
18 document. It's made up. It's fake.

19 3D101, I guess I could just leave that up because it
20 would apply. 3D101, we have a PPP loan application submitted
21 for Southern A1 Preservation claiming to -- claiming to have
22 payroll, average payroll, of \$41,167.00 seeking a loan of
23 102,917.00. This form also is based on fake documents.

24 3E61, please. Another Form Schedule C, not submitted to
25 the IRS, submitted to get pandemic loan money. At the top we

1 have the defendant's wife, Shekitha Okojie, food services
2 business. Ms. Okojie is the general manager of McDonald's and
3 she claims to have \$100,000.00 in gross revenues. This document
4 is also fake.

5 And it wasn't just the tax records. 3B21. Fake payroll
6 records. So this would be what you would submit. It looks a
7 little bit like what you would submit if you had a real
8 business. This is a purported payroll report for Kojie9, LLC,
9 and the defendant claims to be an employee of this business. We
10 have "hours worked," pay period there is December the 1st, 2019
11 through December 31st, 2019. We've got 160 hours, 15,000.00 in
12 earnings. We've got 401(k) withholdings of 300.00 and insurance
13 withholdings on 108.00. We have representations that employee
14 taxes were withheld. We have representations that employer
15 taxes were paid and withheld. We've got employer contributions
16 for 401(k) match and then direct deposit numbers.

17 What's interesting about this document is, first,
18 Kojie9, LLC, which is listed at the top here is not listed in
19 any tax return and let's display 5E, just to see the point.

20 In order to prove the lack of records, you have to ask
21 whatever entity would normally have those records if they, in
22 fact, have them, and what they provided is a certification of
23 lack of records and what it says is, "We understand that you've
24 requested these records but we don't have them; we've looked for
25 them; they don't exist; they're not in our files." This is a

1 certification of a lack of records of Kojie9, LLC from the
2 Internal Revenue Service saying they do not have any tax records
3 for Kojie9, LLC.

4 Can we go back to 3B21, please, and, of course, the
5 defendant says otherwise and makes up documents in order to get
6 loan money. Taxes represented, all kinds of business
7 information that is not submitted to the IRS at all. And we
8 also have Georgia Department of Labor records showing that this
9 is false.

10 3B21 shows that Georgia state unemployment taxes were
11 paid at the bottom, the bottom right-hand corner, but, of
12 course, the GDL, when you ask them, "Hey, are there any
13 unemployment taxes that Kojie9 paid," they provided a
14 certification of no records as well.

15 Can we pull up Government Exhibit 7? Employer taxes at
16 the bottom we have Georgia state unemployment insurance. You
17 heard from Agent Dye about the documents that the GDOL generally
18 requires. We asked the Georgia Department of Labor, "We see
19 payrolls that the SBA has that the defendant submitted that says
20 that there are a lot of employees; do you have any records of
21 that?" No, none, no records at all for Kojie9, LLC; Kojie Home
22 Care; Kojie9 Plumbing; B&K Automobile; B&K Freight. No records
23 from the GDOL, they don't have any records because that record
24 is completely made up. It's fake.

25 I want to talk about kickbacks again. The kickbacks,

1 Agent Lott meticulously traced the money in this case along with
2 Kim Johnson from the FBI and the pattern that was displayed is
3 that the defendant fills out false loan information. He gets
4 information from some of the people, their personal information,
5 social security number, name, address, submits the application.
6 They often text about it. And the person pays a cashier's check
7 to him.

8 Well, the check is always -- it's never made out to the
9 defendant in his personal name and it's never made out to a
10 financial brokerage or a legitimate financial entity. It's made
11 out to Kojie9, LLC and B&K Freight, LLC every single time, and
12 you can see all of these checks. It's in Exhibit 12A through
13 12L.

14 I'm not going to go through every single check but I am
15 going to go through a few highlights. Can we display 12E2, 12E,
16 E2, sorry.

17 12E2 is a check made out to B&K Freight, LLC. Can we
18 zoom in on the top of the cashier's check there, the whole
19 check, please.

20 And this is the front of the check, and as that's being
21 pulled up, I want you to focus on two things. One, it's B&K
22 Freight. B&K Freight is the entity that this is made out to.
23 Everybody that wrote these checks testified, "The defendant told
24 me to do that; he told me to write the check in that name."
25 They didn't make it up themselves. They didn't come up with B&K

1 Freight. They were specifically directed by the defendant to
2 put that company name. They were specifically directed and they
3 went along with this to write a freight company a check for
4 \$18,000.00 for preparing a loan.

5 And not only that, in the memo line -- can we zoom in on
6 "leasing payment" on the memo line? "Leasing payment." That
7 money is not for a leasing payment. That money is illegal money
8 paid for an illegal loan and this is another fingerprint of
9 fraud.

10 There is no reason to put "leasing payment." That's a
11 lie. That is deceptive. It's designed to conceal the payment,
12 and the person who made it knows that. The defendant certainly
13 knows that, and he directed them to do it.

14 Can we see 16C6? 16C6 is a text message between Angela
15 Lovelady and Bernard Okojie, and we have yet another example,
16 they are discussing how he was going to be paid and we have a
17 specific text message that says that "The cashier's check should
18 be made out to B&K Freight, LLC, and if they ask for the
19 purposes, just tell them it's for truck leasing." There is
20 nothing legitimate about that text message at all. "Just tell
21 them it's for truck leasing." That's designed to hide the fact
22 that the payment is illegitimate. And everybody knows it's not
23 for truck leasing. Everybody knows that. No one is confused,
24 nobody got up there and said "I really thought it was for truck
25 leasing; I thought I was paying for that." No, they knew

1 exactly what they were paying for. They went along with it,
2 they participated in the conspiracy, by agreeing to conceal the
3 nature of their payment, which was exorbitant. That's
4 conspiring to commit fraud.

5 Kim Johnson from the FBI conducted an extensive
6 financial analysis. You heard from Ms. Johnson and she put
7 together some charts. She analyzed a lot of financial records
8 and she made it look real simple.

9 I want to pull up 710D. 17D is a chart that she
10 prepared and the key takeaway from the chart is when the
11 defendant got all this money from people illegitimately, did he
12 announce it to the world? Did he say "Look how much money they
13 paid me for filling out these loans"? Did he withdraw all of it
14 at one time?

15 Answer, no. He didn't because if he did that, that
16 withdrawal would be reported to the Government and would create
17 an investigation, which is ultimately what happened anyway, but
18 that was the attempt, to try to hide the money that he
19 illegitimately made when he was withdrawing it.

20 Let's go through the pattern here. Ms. Johnson traces
21 deposits and withdrawals over and over and over and what do we
22 see? We saw -- actually can we zoom back out, please?

23 We saw a pattern where the money would be withdrawn in
24 increments that were carefully designed to be under \$10,000.00
25 so when you look at this chart and you go back to the jury room

1 you will see, man, over and over and over, he just withdrew the
2 money just under 10,000.00 or around \$10,000.00 on the same day.
3 If you wanted to withdraw money, if you wanted to withdraw
4 \$10,000.00 or more and it's legitimate, you just do it. You
5 just do it because you're not worried about where it came from
6 and you withdraw the money at one time. You don't go to the
7 ATM, withdraw \$6,000.00 and then wait, walk inside to the bank
8 ask them to draw out another 2,000.00, wait a couple of hours
9 and withdraw another 1,000.00.

10 You can see the pattern and the numbers, but it's clear
11 that there is an intent to stay under \$10,000.00 in order to
12 withdraw out the \$160,000.00 that he illegitimately made.

13 That is structuring transactions in order to avoid a
14 federal reporting requirement. It is an intent to conceal the
15 money.

16 You heard from some CBP officers and I will give you the
17 big takeaway on the CBP officers. The first is the concealment
18 of the money started with the checks. It started with the
19 people going along with the truck leasing. B&K Freight, Kojie,
20 LLC, checks written out for loan preparation services to a
21 trucking company. That's where it started, right?

22 But the layers of concealment kept going, so it starts
23 there. What's the next step? Well, now I have the money but I
24 can't report this to the Government so let's carefully withdraw
25 it under the 10,000.00. Now I have the cash but I want to leave

1 the country. I can't declare it with the CBP because then they
2 will ask where I got it from, so I'm just going to put it in a
3 suitcase and go to Nigeria, try to hide it. That's another
4 layer of concealment.

5 CBP takes the cash, and you would think once that
6 happened someone would just give up, like "They got me; they
7 took the cash; let it go." He doubles down on the fraud, tries
8 to get it back, files a petition, all in evidence, with the CBP
9 under oath and says, "This money you took, give it back; it's
10 all legitimate," and attaches two checks, kickback checks, from
11 the fraud as evidence that he legitimately made the money.

12 That is stunning, to lie again to the CBP about the
13 source of the funds under oath in a notarized document, under
14 penalty of perjury. The lies continued throughout the trail.

15 That's the big takeaway from Officer Matheson and Ms.
16 Kassandra Haley-Fields. They seized \$40,000.00. He didn't
17 declare it. He's then caught and doubles down on the fraud and
18 tries to get it back and says, "You guys shouldn't have taken
19 it; it's all legit money," knowing it wasn't, knowing that the
20 checks that he attached were part of a fraud scheme.

21 The second part with the CBP witnesses, there was a trip
22 later, another encounter, also between Atlanta and Nigeria where
23 CBP encounters the defendant and they interview him, and they
24 find a notebook in his pocket, and the notebook, the officer
25 read it out, but you'll see it. It's Exhibit 19. It looks like

1 this. It's a copy of a notebook. This was seized from the
2 defendant's pocket and it's a list of basically financial
3 prayers, and it's relevant for these reasons. It goes to show
4 the state of mind of the defendant.

5 There was an extreme obsession with -- there is an
6 extreme obsession with money, like getting money however you can
7 get it, and you see it on the list. "Make me a million dollars.
8 Give my wife a business that gives her income." This goes to
9 his intent to commit fraud to steal money if given the
10 opportunity.

11 It's very rare that you have someone's thoughts written
12 out on a page, but you do in this case. It's laid out.

13 It's also relevant for this reason. There are several
14 lines in here that completely contradict what he told the SBA.
15 "Lord, make me a million dollars in 2021." You just said you
16 made millions of dollars in 2021 to the SBA in order to get
17 loans, but in personal thoughts, you're actually asking for the
18 money, direct contradiction.

19 There is also loan application after loan application
20 for his wife's purported businesses and then there's a request
21 to help her start a business. Like you just said she has one
22 and now the notebook, the private thought notebook, says you
23 don't. It's one of the clearest indications of fraud you could
24 get.

25 I also want to talk briefly about what we didn't hear,

1 what documents we didn't see. We didn't hear anybody get up on
2 that witness stand and tell a legitimate story of financial
3 struggle during the pandemic. Not one.

4 Some people mentioned it. "Oh, yeah, COVID was hard."
5 You didn't hear anybody say "couldn't open up; forced closure;
6 had to lay off people; had to tell them 'I don't have any money;
7 I can't pay you'."

8 Nobody got up there telling about how they got laid off.
9 Had to tell their family "I don't know what we're going to do
10 but I don't have a job." Didn't hear any of that.

11 That's why the law exists. It's why it was passed, for
12 those people that we all agree needed help during a pandemic
13 that we were all confused about, how long it's going to last,
14 what it means, can I open up?

15 Not one person got up there and told a legitimate story
16 about needing the money, about truly struggling, not one person.
17 It was -- what do we hear? I remember hearing Ginell Adams
18 testify that she spent the money on a house. Plastic surgery
19 consultations. Car for her son. A toy poodle. A toy poodle.

20 I love dogs. Love them. That is not a business
21 expense. We can all agree that is not a business expense, and
22 you know when you're spending thousands of dollars on a dog
23 you're not doing the right thing, not spending loan money
24 appropriately.

25 I didn't hear any true story of struggle at all. I

1 heard Wanda Adams testify that she spent pandemic money on a
2 car. I heard Angela Lovelady testify that she spent money on a
3 car. I heard her testify that she was taking a salary from the
4 loan money while she worked at NASA. That's a job. That's a
5 good job. Didn't need this. Didn't need it at all.

6 I heard Katina Banks testify that she spent the money on
7 a car, credit cards, rent. None of those people went through
8 real financial struggles during the pandemic. None of them, and
9 they may claim not to know certain things. They may claim that
10 they weren't aware exactly what was on the form. But they knew
11 they didn't have these businesses and they knew they weren't
12 going through the real financial struggles that this loan
13 program was designed to address. They knew that.

14 They took the money. Took a lot of money. It wasn't a
15 small amount of money. Hundreds of thousands of dollars that
16 they took knowing that they don't have businesses that would
17 justify those loan proceeds. They didn't give the money back.
18 No one gave the money back. They all kept it. Spent it, cars.
19 Dogs.

20 And the defendant, we heard about his spending. Versace
21 trips, a Mercedes Benz, Escalade in the driveway when Agent Dye
22 starts asking questions. \$850.00 moccasins.

23 I mean, it's not against the law to like nice things.
24 It's not, but you have to earn the money to pay for it. You
25 guys know that. \$850.00 shoes that you didn't earn, you didn't

1 work for. Robinhood investments in stock and crypto currency,
2 throwing the money in crypto. Only Fans payments. All in
3 evidence, definitely not struggling during COVID, definitely not
4 laying people off, definitely not going to foreclosure,
5 definitely not telling people, "I'm sorry, I just can't pay
6 you."

7 None of that, taking the money and spending it on
8 himself, and the painful part of this is there were real people
9 that actually needed it, and the money ran out. It wasn't
10 there.

11 Raymond Brown testified that that money that people
12 desperately needed wasn't there because you had this fraud going
13 on. You had people just taking anything they could get during a
14 crisis knowing that the Government can't check everything like
15 they normally do, exploiting a crisis for yourself.

16 I also didn't hear anything that resembled hard work.
17 People got a bunch of money, and I heard no one say, "Man, I
18 worked some long hours; really wish I could have gone to my
19 kid's softball game," sacrifices that it takes to make ends
20 meet. You get up every day to work to provide for your family.
21 None of that.

22 It was all easy money. Fill out a form, get money from
23 the Government. And in the United States of America, we work.
24 We work. We are known for our hard work and making a better
25 life for ourselves and our families, not filling out paperwork

1 to get cash.

2 Rita Addo-Minta, Brandon Richardson, you may be
3 wondering how do they fit in. Here's how they fit in. The
4 primary fraud scheme involves the defendant and the people who
5 paid these kickbacks. Rita and the defendant were romantically
6 involved. Ms. Addo-Minta introduces Mr. Okojie to Brandon
7 Richardson.

8 Brandon Richardson himself, we've learned through the
9 SBA analyst, has submitted SBA loan applications. Ms. Minta has
10 as well. Ms. Minta -- loan applications, a lot of them all in
11 evidence, all in the testimony -- introduces the defendant to
12 Brandon Richardson. We know the defendant got a lot of loan
13 money.

14 We also heard from Ms. Dedra from the SBA that those
15 loan applications associated with Brandon Richardson have tons
16 of IP addresses, so the applications were filled out at
17 different computer locations, Internet protocol locations all
18 over, hundreds.

19 It's relevant in this sense. This isn't a one-person
20 crime. This isn't one person, one loan. "It's just me; I'm not
21 agreeing or involving anybody." This is one guy at the center,
22 but a bunch of people connected.

23 It's a conspiracy, and you're going to be instructed on
24 some of the law on that, but that's the general idea. There's a
25 lot going on outside of the defendant. He can't do all of this

1 by himself. He's got to get people to go along with it.

2 I want to end by talking about the charges and the
3 verdict form. After you're done hearing from the attorneys,
4 you're going to go back to the jury room. You're going to
5 deliberate and you're doing to have the indictment. You're
6 going to have a verdict form and you're going to see three
7 charges, and I just want to go through the charges that you're
8 going to be discussing, and I want to start with Count 2.

9 I'm starting with Count 2 because that's the substantive
10 wire-fraud count involving the Katina Banks application. You
11 will see in the indictment there are various individuals listed.
12 They are listed by Individual 1, Individual 2, Individual 3.

13 That's done to protect certain names from being on a
14 public docket, but you will find all of those people identified
15 in Exhibit 17. Actually let me check the number.

16 You will find all of these people identified in Exhibit
17 12, the flow of money charts that Agent Lott did. You will see
18 at the top there the indictment number and the paragraph of each
19 person is listed.

20 So Paragraph 2, what does it allege? It alleges that
21 the defendant filed a false application for Katina Banks.
22 Katina Banks testified. I asked her a bunch of questions about
23 her application. I asked her, "Did you make that gross
24 revenue?" She said no. "Did you employ all those people?" She
25 said no. "Did you spend the money on legitimate things?" No.

1 Credit cards, personal spending.

2 Count 2 is just her application. Count 2 is a stand-
3 alone count. It doesn't require you to consider the sort of
4 agreements that were surrounding the application. It's just
5 hers. Did the defendant submit a false application for Katina
6 Banks? That's it. That's Count 2. He absolutely did. The
7 application is false. She said he submitted it. The
8 application is in the records. We have proven that beyond a
9 reasonable doubt, that Katina Banks' application was submitted
10 by the defendant; it's false and loan money was disbursed as a
11 result.

12 The charge also requires the interstate wire. That just
13 means that there was an interstate transmission, wire
14 transmission, as a part of the scheme. There's a stipulation
15 that we've entered into the record regarding PPP loans. You
16 also heard some testimony from the SBA regarding Mr. Brown,
17 testified that the EIDL applications bounced around servers from
18 multiple states, Colorado, Texas, Kansas City, makes their way
19 from the applicant to all these states in order to be processed.

20 That triggers the interstate wire. That meets the
21 interstate wire requirement. It's not really disputed in this
22 case. We have submitted evidence to meet that element. That's
23 Count 2, Katina Banks received a false EIDL application that was
24 filed by the defendant.

25 Count 1 is a conspiracy count. What that means is that

1 other people agreed to commit fraud. We've talked a lot about
2 how this was not a one-person operation. There were kickbacks,
3 lots of loans, money that was being hidden deceptively, money
4 that was misspent by the people who got it.

5 It's a large agreement to commit a crime. You will get
6 instructions on this. It's not required under the law that
7 someone knows all aspects of the scheme. It's often the case
8 that people don't, but they know enough to know that this is an
9 unlawful agreement. We've shown that. We've shown evidence
10 that there was a conspiracy to commit wire fraud. There may be
11 certain things that people didn't know, but they certainly knew
12 that they didn't have businesses that grossed these type of
13 revenues and employed these amounts of people.

14 Count 1 is the conspiracy count. We're going to ask you
15 to return a verdict of guilty on that count. Count 3 alleges
16 conspiracy to commit wire fraud. I'm sorry, Count 3 alleges
17 conspiracy to commit money laundering.

18 Money laundering is a legal term that means somebody is
19 trying to hide the proceeds of the crime. They are trying to
20 conceal it and we talked about the layers of concealment.

21 From the beginning, there were companies that were set
22 up that were fake that were used to filter the money, checks are
23 coming in not to the defendant personally, not to financial
24 brokerage firms, but to made-up companies that are designed to
25 conceal that transaction and it's purposeful.

1 It's purposeful. You have text messages that show he
2 was intending to direct that. You also have the checks
3 themselves that show in the memo line the purpose for it. That
4 is an agreement to conceal or disguise the nature or control the
5 proceeds of fraud.

6 There is also a type of money laundering that involves
7 transactions of fraudulent proceeds over \$10,000.00, so if
8 there's a transaction of more than \$10,000.00 and it involves
9 fraudulent proceeds, that can be a separate crime. That is also
10 alleged as an object of the conspiracy.

11 There's two boxes, and I'm going to show you on the
12 verdict form. There's two boxes that you will see for that.
13 I'm going to ask you to check both boxes because he did both
14 conceal the nature and source of the funds and the monetary
15 transactions all exceeded \$10,000.00, checks that people wrote
16 all over \$10,000.00.

17 You will see that on the financial chart. You will see
18 it on the checks themselves that they are over \$10,000.00.

19 You will have a verdict form. After you deliberate, you
20 will come to a verdict. I'm asking that you return a verdict of
21 guilty because that's the evidence. That's what the evidence
22 shows; that's what it requires. I'm not asking you to do it
23 because I'm saying it.

24 I'm asking because the evidence shows the defendant
25 committed these crimes, so when you go back there, you're going

1 to fill out this form. You're going to write "guilty" on Count
2 1; Count 2, the Katina Banks application, I'm going to ask that
3 you write "guilty" in that box; and Count 3, I'm going to ask
4 that you find that the defendant concealed the money and engaged
5 in transactions more than \$10,000.00, and I'm going to ask that
6 you write "guilty."

7 Thank you for your attention in this case. Thank you
8 for your time. Thank you for your service.

9 THE COURT: Mr. Ossick, on behalf of the defendant?

10 MR. OSSICK: If it please The Court, Your Honor.

11 Good morning. When I made a few remarks to you in
12 opening, I said that the Government in the indictment hadn't
13 named anyone as a coconspirator and I said that it would be
14 interesting to see perhaps why that was. Well, that probably
15 didn't mean a whole lot because you hadn't seen the indictment
16 and you hadn't read it and you still haven't, but you will have
17 it when you begin your deliberations, and as The Court
18 instructed, it's not evidence but it is the way in which the
19 Government frames the charge that you're called upon to decide.

20 Now, when you start to make those decisions, you're
21 using what The Court gives you as the legal standards to sort of
22 the questions that are formed by the indictment.

23 In this particular indictment, as Mr. Josephson
24 indicated, Counts 1 and 3 are conspiracy charges. 2 is what is
25 known, as indicated, as the substantive offense, so wire fraud.

1 It's important that you distinguish between what they are
2 because the legal requirements that you have to comply with to
3 determine the correct verdict to each varies.

4 The conspiracy is something that requires in addition to
5 a substantive crime an agreement by the defendant with someone
6 else who is knowledgeable of what that unlawful objective is and
7 some actions in furtherance of it.

8 It's not and doesn't include things where people may
9 just work together, each having a separate agenda unless they
10 are knowledgeable of the other's plans. Whether their
11 objectives individually are appropriate or not is not what
12 determines it.

13 Similarly a conspiracy is not like a collection of
14 substantive offenses. For instance, as I think he explained
15 very well, Count 2 is were these documents that were sent false.
16 The Government could have brought a charge like that if they
17 wanted to for every document that was sent that they think the
18 evidence is going to show is false.

19 That would be a series of various counts of substantive
20 charges, and then that's under the context of this, the various
21 wire fraud counts, but conspiracy is not a collection of counts.

22 Again, the conspiracy is whether or not there is an
23 agreement between people in this case, between people, knowing
24 what they are doing to commit the substantive offense.

25 Now, when you're trying to decide, well, you know, did

1 they just happen to act in a way that furthered the objectives
2 or were they knowledgeable of each other's plan and wanted to be
3 part of the plan, because it's like a partnership in crime.
4 You're doing it together and you know you're doing it together.
5 Not that it just helps my own separate plan or not. That's not
6 the conspiracy.

7 But let's look at what sort of factors we should
8 consider to try to determine whether or not we're comfortable in
9 saying there was a knowing agreement to an unlawful plan.

10 I mean, you use the same sort of things. You look, you
11 know, in life, I mean, how well do you know each other, how long
12 have you known each other, how much do you communicate with one
13 another, you know, what are the sort of real facts you can kind
14 of look at and say, "Am I comfortable deducing from this?"

15 You know, I think there was reference that, well, for
16 instance, there's checks made to a trucking company. That
17 suggests that they somehow know something is going on.

18 Well, it suggests that they don't care perhaps, but it
19 doesn't say that "Oh, well, geez, because I'm directed to write
20 something a particular way that means that I know what the
21 other's plan is, that I know that there's some plan about hiding
22 money"?

23 You know, you look, look at the things that, just think
24 about what the witness could tell us on this. I think all of
25 them at one point indicated that they met him generally only

1 when payment was being made.

2 Some said that they talked to him -- really didn't even
3 have a conversation with him on the phone. The husband I
4 believe was on the phone, and they said, "Well, my social
5 security number is" or "my address is."

6 I mean, that's the extent of the conversation that the
7 evidence is showing you some of these people had -- some
8 testified -- and I'm sure collectively I know you're going to
9 remember the evidence way better than I did. Some said there
10 might have been two calls; there might have been one. They
11 didn't know each other ahead of time; they didn't go to school
12 together; didn't grow up together; didn't ever work somewhere
13 together.

14 Mr. Okojie's name came up because of another person at a
15 truck stop knew of what he does. The Government wants you to
16 believe, well, these people knew and joined in, knowing that,
17 when the evidence about all the kind of factors -- and I know
18 you will have your own and you will decide whether or not, you
19 know, what would it take for someone to decide to take a chance
20 involving an unlawful agreement and I want to be part of it.

21 Well, that's what's required for you to be able to find
22 that there is a conspiracy. Look at things that even sort of
23 show contract, Ms. Lovelady's text, you know, after the fact,
24 what do you even put down? Does that sound like somebody who is
25 familiar with the plan and knows it and joined it; look at how

1 did the Government treat these people? Did they make these
2 coconspirators, codefendants, list them in the indictment, say,
3 "Look, it's part of this; we will prove it."

4 They are not even named in the indictment. There is a
5 section that names unidentified individuals, but it doesn't even
6 tell you there that there are unindicted coconspirators, which
7 they can do.

8 The Government can, you know -- I also mentioned in the
9 opening about look at what some of the witnesses' own concerns
10 are; they have their own concerns and should. They may well
11 have had their own plans, and the Government has got ways to
12 deal with that.

13 It's completely appropriate under the law. The law
14 specifically authorizes that you can make agreements with people
15 who have committed offenses and give them, you know, immunity,
16 which is an agreement never to prosecute them, make deals with
17 them and have them testify, when they have immunity, compel them
18 to testify, and if they are -- and say, you know, this is what
19 it was and they can also choose not to prosecute someone, but
20 what they have to do when they want to convict somebody of a
21 conspiracy is to have sufficient proof that there was a knowing
22 agreement with someone else, and that's just not present when
23 you look at the kind of factors that are involved here.

24 Who had any idea as a witness that Mr. Okojie would go
25 to Nigeria with currency? Who had any idea, when you're talking

1 about -- money laundering is the same. It's not just about
2 Count 1 but Count 3. It's also a conspiracy. Who had any idea
3 about how, after being paid, he would make withdrawals in cash
4 from various accounts or even what accounts he might have or
5 when he was going to do it over the weekend or close together to
6 be some sort of structuring.

7 Now you don't have to know all the details and
8 everything about a plan in a conspiracy to be part of it, but
9 you have to be knowledgeable of its unlawful purpose and
10 intentionally want to be part of that, become a partner.

11 When you look at these, whether or not -- it takes
12 coordination and communication. It takes some sort of
13 understanding to be reached and it's got to be reached in
14 advance and it's not just because you have your own agenda, and
15 I don't believe that you see evidence at all here sufficient to
16 show that there is ever an agreement to be part of a plan. No
17 witnesses said they were.

18 No witnesses were treated like they -- if they had some
19 sort of agreement or benefit with the Government, they would
20 have had to say that in connection with giving testimony because
21 that's something that would affect their credibility. That's
22 one of the factors just like all the others about them and how
23 they handled themselves and what they did with the money that
24 you can look at and see.

25 Maybe they had their own problems. Maybe they have

1 their own problems, but how is that evidence of the plan? It's
2 not. And it's not evidence of their knowingly joining.

3 You know, I would think for most of you probably that
4 the wire fraud in Count 2, that when you're deciding that,
5 that's an easy decision. You know, if you think that there was
6 fraudulent documents submitted, that may be an easy decision for
7 you. That's the kind of decision that you make probably without
8 hesitation, and that's what proof beyond a reasonable doubt is.
9 You know, it's without hesitation; you know it immediately, you
10 know, when you think about it. But Counts 1 and 3, I venture to
11 say that each of those which require this common plan that you
12 know and join that everybody feels a bit of hesitation and
13 you'll need to talk about it.

14 Well, that's what you're supposed to do, but that
15 hesitation, that's exactly what reasonable doubt means, and when
16 you have that, you are supposed to, in accordance with the duty
17 the law imposes upon you in your service as a juror, to find not
18 guilty as to those counts where you have that hesitation and
19 doubt.

20 Reasonable doubt will be defined by The Court but an
21 easy way to think about it is when you're handling the most
22 serious of your own affairs what kind of certainty would you
23 need before you make big life decisions? Well, that's the kind
24 of certainty that's required in order to convict and we believe
25 it's clear as to Counts 1 and 3 that those are hesitations,

1 those are without sufficient evidence to support and ask you to
2 return verdicts of not guilty as to those.

3 Thank you, Your Honor.

4 THE COURT: Rebuttal closing, Mr. Josephson?

5 MR. JOSEPHSON: Yes, Your Honor.

6 The defense that I just heard was that the defendant may
7 have committed all that fraud, may have falsified documents, may
8 have filled out false applications, may have gotten hundreds of
9 thousands of dollars himself after falsely representing that he
10 made millions of dollars, the defendant may have received
11 kickbacks and laundered money and tried to leave the country
12 with it and then lie to the Customs and Border Protection to get
13 it back, he may have done all of that, but don't worry about any
14 of that that he did, that he's here today to be held accountable
15 for and find him not guilty because the other people didn't
16 really know what was going on. That's the defense I just heard.

17 Here's a response. First, they did know what was going
18 on. They did. They reached out to him. Nobody forced these
19 loans on them. Nobody said, "You must have an SBA EIDL loan."

20 They reached out to him. It was word of mouth. It
21 started at a truck stop and they didn't -- they got no
22 assurances at all that this person knew what they were doing, no
23 certifications, no trainings. They take word of mouth from a
24 friend that so-and-so can get you money from the Government and
25 they go along with it.

1 Second, they knew it was a business loan. They signed
2 paperwork. They log in and sign loan authorization agreements.
3 Now they may not read it and we will get to the jury
4 instructions in a minute -- because I think it's important --
5 you can't turn a blind eye to a fact to avoid knowing it. You
6 can't just deliberately decide "Oh, well, I'm not going to care
7 that this person has no credentials; I'm not going to care to
8 look at the documents; I don't know anything; I don't know; it's
9 legitimate to me." You can't make a decision after decision
10 after decision to not know things. You have to take
11 responsibility as an adult to realize that people will commit
12 fraud and you will be part of it and benefit from it.

13 They knew it was a business loan, and they didn't have a
14 business. Ginell Adams is a hair stylist. She doesn't own a
15 salon that grosses 200K. She's a hairstylist. She makes a
16 modest income. May not be living on it, but makes a modest
17 income.

18 Wanda Anderson and her boyfriend, Charlie Bey, they work
19 at DaVita Dialysis. They are employees of DaVita Dialysis, and
20 they sell medical equipment on the side, but those sales were
21 nowhere near 200K. It's not a surprise to them. They know
22 this. They know how much money they make and they know how much
23 money they are getting.

24 Katina Banks works in a medical service company as well
25 and she sells pots and pans on the side. Makes \$10,000.00 a

1 year doing it. And she gets a hundred-thousand-dollar loan from
2 the SBA after talking to a guy she's never met, she doesn't
3 know. She's deciding to take that loan. No one is forcing her
4 to do it. She is, under these circumstances, and they all write
5 checks, massive checks that we talked about, 18, 20, 30 thousand
6 dollars that they have never written before for any financial
7 service in their life. They knew what was going on or they at
8 least deliberately tried to close their eyes to what was going
9 on. They asked no questions, none, and they took the money.
10 That's what happened.

11 Charlie and Wanda filed four loan applications for the
12 same business, four applications for the same business that was
13 not making much money. You don't think that they knew something
14 was going on? You have people buying dogs and paying for cars
15 with loan money. You don't think that they knew "This isn't
16 right; I'm trying to get one over on the Government to make some
17 extra money"?

18 That's what they were doing and they knew it. They knew
19 it. None of them thought they would ever have to be sitting in
20 a federal court but they knew it. Are they as culpable of the
21 defendant? No. Do they have to be conspire? No.

22 They can play a minor role in the conspiracy. They can
23 be less culpable, but they are part of it. It doesn't work
24 without them. When you look at that chart, you have the part
25 with the defendant and it is a huge part, but it's not the only

1 part. You've got tentacles to this thing that go out to lots of
2 people, lots of loans, and it's probably still going out. We're
3 probably still -- there's probably still people out there who
4 got loans that could be traced, but what we know is that the
5 evidence shows that the people that testified did and they knew
6 what was going on.

7 Now I want to read a couple jury instructions for you.
8 The Court is going to instruct you on the law. You'll have a
9 copy of the jury instructions. Obviously, listen to what the
10 Judge tells you, but this is what you're going to hear. You may
11 find that a conspirator knew about the unlawful purpose of a
12 plan if you determine beyond a reasonable doubt that the
13 conspirator, Number 1, actually knew about the unlawful purpose
14 of the plan or, 2, had every reason to know but deliberately
15 closed his or her eyes.

16 That's what happened. I think they knew. I think they
17 knew because I don't think you engage in that kind of spending
18 and take that kind of money without knowing "I don't really have
19 a business loan; I hope nobody asks any questions."

20 I think they knew. But at a minimum they asked no
21 questions. They deliberately closed their eyes and they took
22 money they weren't entitled to.

23 You're also going to be instructed with respect to a
24 conspiracy that the Government does not have to prove that all
25 the people named in the indictment were members of the plan,

1 okay. So it's not necessary that you go back there and decide
2 that absolutely everybody involved knew. You don't have to
3 decide that to convict. All you have to decide is there was at
4 least one. Just one. It wasn't him alone. It was at least one
5 person that agreed to participate in this conspiracy to make it
6 work. That's it. You will be instructed by the Judge with
7 respect to that key conspiracy point.

8 Defense counsel also mentioned that, well, the
9 Government hasn't charged certain people in this case; they are
10 not in this indictment. You're going to receive this
11 instruction. The evidence may show that some of the people
12 alleged in the conspiracy are not on trial. There is no
13 requirement that all members of the conspiracy be charged or
14 tried together in one proceeding. There is one defendant in
15 this case. There is one defendant that you have to decide
16 whether he committed the crimes alleged in the indictment. You
17 don't have to decide whether all the other people committed
18 various crimes that haven't been charged yet. That is a
19 different question for a different jury for a different day.

20 It's not something you have to decide. So it's
21 irrelevant. You will be instructed that that's not going to be
22 the focus of your deliberations.

23 A lot of lies in this case, a lot of them, lies to the
24 SBA, lies to Customs and Border Patrol, lies to the IRS, the
25 Georgia Department of Labor. Deception all over the place. But

1 you can't lie in this room. They can't lie to you because
2 there's evidence before you that says, "The scam is up; the scam
3 is over; you're caught."

4 The documents are what they are. The testimony is what
5 it is. The lie stops here. That's why we're going to ask you
6 to return a verdict of guilty on every single count in that
7 indictment.

8 Thank you.

9 THE COURT: All right, ladies and gentlemen of the jury,
10 it is time for our mid-morning break. We really only have one
11 piece left until you retire finally to deliberate.

12 On this last mid-morning break here today, don't yet
13 make up your mind. Don't yet discuss the case. It is 10:35.
14 We will be in recess for about 15 minutes. When you return, I
15 will give you instructions on the law.

16 From time to time during the case the attorneys may have
17 said "I think this about the evidence, I think that about the
18 evidence." You will recall what matters is your recollection of
19 the evidence and not what either me as the Judge or either
20 attorney might think. It's your recollection of the evidence
21 that matters.

22 With that, let's rise for the jury.

23 (The jury exits the courtroom.)

24 THE COURT: All right, counsel, excellent closing
25 arguments. I thought I may have heard something close to

1 vouching, and so I just wanted to make sure they recalled that
2 it is their impression of the evidence that matters.

3 With that, we will be in recess for 15 minutes.

4 (Recess from 10:34 a.m. to 10:58 a.m.)

5 THE COURT: Let's bring in the jury.

6 (The jury enters the courtroom.)

7 THE COURT: Members of the jury, it's now my duty to
8 instruct you on the rules of law that you must use in deciding
9 this case. After I've completed these instructions, you will go
10 to your jury room and begin your discussions, what we call your
11 deliberations.

12 Let me say in advance that each of you will receive a
13 written copy of these instructions for you to use during your
14 deliberations so you don't have to memorize what I'm saying as I
15 say it.

16 You must decide whether the Government has proved the
17 specific facts necessary to find the defendant guilty beyond a
18 reasonable doubt. Your decision must be based only on the
19 evidence presented during the trial. You must not be influenced
20 in any way by either sympathy for or prejudice against the
21 defendant or the Government. You must follow the law as I
22 explain it, even if you don't agree with the law and you must
23 follow all of my instructions as a whole. You must not single
24 out or disregard any of The Court's instructions on the law.

25 Now the indictment or formal charge against the

1 defendant is not evidence of guilt. The law presumes every
2 defendant is innocent. The defendant does not have to prove his
3 innocence or produce any evidence at all. A defendant does not
4 have to testify, and if the defendant chose not to testify, you
5 cannot consider that in any way while making your decision.

6 The Government must prove guilt beyond a reasonable
7 doubt. If it fails to do so, you must find the defendant not
8 guilty. The Government's burden of proof is heavy, but it
9 doesn't have to prove a defendant's guilt beyond all possible
10 doubt. The Government's proof only has to exclude any
11 reasonable doubt concerning the defendant's guilt.

12 A reasonable doubt is a real doubt based on your reason
13 and common sense after you've carefully and impartially
14 considered all the evidence in the case. Proof beyond a
15 reasonable doubt is proof so convincing that you would be
16 willing to rely and act on it without hesitation in the most
17 important of your own affairs. If you're convinced that the
18 defendant has been proved guilty beyond a reasonable doubt, say
19 so. If you are not convinced, say so.

20 As I said before, you must consider only the evidence
21 that I've admitted in the case. That evidence includes the
22 testimony of witnesses and the exhibits that have been admitted,
23 but anything the lawyers say is not evidence and isn't binding
24 on you. You shouldn't assume from anything I've said that I
25 have any opinion about any factual issue in the case. Except

1 for my instructions to you on the law, you should disregard
2 anything I may have said during the trial in arriving at your
3 own decision about the facts. Your own recollection and
4 interpretation of the evidence is what matters.

5 Now, in considering the evidence, you may use reasoning
6 and common sense to make deductions and reach conclusions and
7 you shouldn't be concerned about whether the evidence is direct
8 or circumstantial.

9 Direct evidence is the testimony of a person who asserts
10 that he or she has actual knowledge of a fact such as an
11 eyewitness. Circumstantial evidence is proof of a chain of
12 facts and circumstances that tend to prove or disprove a fact.
13 There is no legal difference in the weight you may give to
14 either direct or circumstantial evidence.

15 When I say you must consider all the evidence, I don't
16 mean that you must accept all the evidence as true or accurate.
17 You should decide whether you believe what each witness had to
18 say and how important that testimony was. In making that
19 decision, you may believe or disbelieve any witness in whole or
20 in part. The number of witnesses testifying concerning a
21 particular point doesn't necessarily matter.

22 Now, to decide whether you believe any witness, I
23 suggest you ask yourself a few questions. Did the witness
24 impress you as one who was telling the truth? Did the witness
25 have any particular reason not to tell the truth? Did the

1 witness have a personal interest in the outcome of the case?
2 Did the witness seem to have a good memory? Did the witness
3 have the opportunity and ability to accurately observe the
4 things he or she testified about? Did the witness appear to
5 understand the questions clearly and answer them directly? Did
6 the witness' testimony differ from other testimony or other
7 evidence?

8 You should also ask yourself whether there was evidence
9 that a witness testified falsely about an important fact and ask
10 whether there was evidence that at some other time a witness
11 said or did something or didn't say or do something that was
12 different from the testimony the witness gave during the trial.

13 But keep in mind that a simple mistake doesn't mean a
14 witness wasn't telling the truth as he or she remembers it.
15 People naturally forget or tend to forget some things or
16 remember them inaccurately, so if a witness misstated something,
17 you must decide whether it was because of an innocent lapse in
18 memory or rather an intentional deception, and the significance
19 of your decision may depend on whether that misstatement is
20 about an important fact or an unimportant detail.

21 Now each count of the indictment charges a separate
22 crime. You must consider each crime and the evidence relating
23 to it separately. If you find the defendant guilty or not
24 guilty of one crime, that must not affect your verdict for any
25 other crime.

1 I caution you that the defendant is on trial only for
2 the specific crimes charged in the indictment. You're here to
3 determine from the evidence in this case whether the defendant
4 is guilty or not guilty of those specific crimes.

5 You must never consider punishment in any way to decide
6 whether the defendant is guilty. If you find the defendant
7 guilty, the punishment will be for me to decide alone later.

8 As I said, the indictment charges three separate crimes
9 called counts against the defendant. Each count has a number
10 and you will be given a copy of that indictment to refer to
11 during your deliberations.

12 Count 1 charges that the defendant knowingly and
13 willfully conspired to commit wire fraud. Count 2 charges that
14 the defendant committed what is called a substantive offense,
15 specifically wire fraud. I will explain the law governing that
16 substantive offense in just a minute.

17 Count 3 charges that the witness willfully and knowingly
18 conspired to commit money laundering. Please note the defendant
19 is not charged in Counts 1 and 3 with committing a substantive
20 offense. He is charged with conspiring to commit that offense,
21 and I will also give you specific instructions on conspiracy.

22 So, it is a federal crime to use interstate, wire, radio
23 or television communications to carry out a scheme to defraud
24 someone else.

25 The defendant can be found guilty of this crime only if

1 all of the following facts are proved beyond a reasonable doubt:
2 First, that the defendant knowingly devised or participated in a
3 scheme to defraud somebody by using false or fraudulent
4 pretenses, representations or promises; second, that the false
5 pretenses, representations or promises were about a material
6 fact; third, that the defendant acted with the intent to
7 defraud; and fourth, that the defendant transmitted or caused to
8 be transmitted by wire some communication in interstate commerce
9 to help carry out the scheme to defraud.

10 Now, a scheme to defraud means any plan or course of
11 action intended to deceive or cheat someone out of money or
12 property by using false or fraudulent pretenses, representations
13 or promises.

14 A statement or representation is false or fraudulent if
15 it's about a material fact that the speaker knows is untrue or
16 makes with reckless indifference to the truth and makes with the
17 intent to defraud.

18 A statement or representation may be false or fraudulent
19 when it is a half-truth or effectively conceals a material fact
20 and is made with the intent to defraud.

21 A material fact is an important fact that a reasonable
22 person would use to decide whether to do something or not. A
23 fact is material if it has the capacity or natural tendency to
24 influence a person's decision. It doesn't matter whether the
25 decisionmaker actually relied on the statement or knew or should

1 have known that the statement was false.

2 To act with the intent to defraud means to act knowingly
3 and with the specific intent to use false or fraudulent
4 pretenses, representations or promises to cause loss or injury.
5 Proving intent to deceive alone without the intent to cause loss
6 or injury is not sufficient to prove intent to defraud.

7 The Government does not have to prove all the details
8 alleged in the indictment about the precise nature and purpose
9 of the scheme. It also doesn't have to prove that the material
10 transmitted by interstate wire was itself false or fraudulent or
11 that using the wire was intended as the specific or exclusive
12 means of carrying out the alleged fraud or that the defendant
13 personally made the transmission over the wire, and it doesn't
14 have to prove that the alleged scheme actually succeeded in
15 defrauding anyone.

16 To use interstate wire communications is to act so that
17 something would normally be sent through wire, radio or
18 television communications in the normal course of business.
19 Each separate use of the interstate wire communications as part
20 of the scheme to defraud is a separate crime.

21 It's a federal crime to knowingly and willfully conspire
22 or agree with somebody to do something that if actually carried
23 out would result in the crime of wire fraud.

24 A conspiracy is an agreement by two or more persons to
25 commit an unlawful act. In other words, it's a kind of

1 partnership for criminal purposes. Every member of the
2 conspiracy becomes the agent or partner of every other member.
3 The Government does not have to prove that all the people
4 identified in the indictment were members of the plan or that
5 those who were members made any kind of formal agreement. The
6 heart of the conspiracy is the making of the unlawful plan
7 itself, so the Government does not have to prove that the
8 conspirators succeeded in carrying out the plan.

9 The defendant can be found guilty of the conspiracy
10 offense only if all the following facts are proved beyond a
11 reasonable doubt: Number 1, that two or more persons in some
12 way or manner agreed to try to accomplish a common and unlawful
13 plan to commit wire fraud as charged in the indictment; and
14 second, that the defendant knew the unlawful purpose of the plan
15 and willfully joined in it.

16 A person may be a conspirator even without knowing all
17 the details of the unlawful plan or the names and identities of
18 all the other alleged conspirators. If the defendant played
19 only a minor part in the plan but had a general understanding of
20 the unlawful purpose of the plan and willfully joined in the
21 plan on at least one occasion, that is sufficient for you to
22 find the defendant guilty, but simply being present at the scene
23 of an event or merely associating with certain people and
24 discussing common goals and interests doesn't establish proof of
25 a conspiracy.

1 Also a person who doesn't know about a conspiracy but
2 happens to act in a way that advances some purpose of one
3 doesn't automatically become a conspirator.

4 Now, it is a federal crime to conspire to engage in
5 money laundering or transactions involving the proceeds of
6 specified unlawful activity that violates certain statutes,
7 Title 18 United States Code Section 1956 and 1957.

8 While it's not necessary for you to find the defendant
9 conspired to commit both of the offenses alleged to be objects
10 of the conspiracy, it is necessary that your vote be unanimous
11 that at least one of such intended offenses was the object of
12 the conspiracy.

13 It's a federal crime to knowingly engage in certain
14 kinds of financial transactions commonly known as money
15 laundering under 18 USC Section, that is, United States Code
16 Section 1956 as follows.

17 The defendant can be found guilty of this crime only if
18 all the following facts are proved beyond a reasonable doubt:
19 First, that the defendant knowingly conducted or tried to
20 conduct financial transactions; second, that the defendant knew
21 the money or property involved in the transaction were the
22 proceeds of some kind of unlawful activity; third, the money or
23 property did come from unlawful activity, specifically, the wire
24 fraud scheme charged in Counts 1 and 2 of the indictment; and
25 four, the defendant knew that the transaction was designed in

1 whole or in part to conceal or disguise the nature, location,
2 source, ownership or the control of the proceeds.

3 It's also a federal crime for anyone to engage in
4 certain kinds of financial transactions commonly known as money
5 laundering under 18 United States Code Section 1957 as follows.
6 The defendant can be found guilty of this offense only if all of
7 the following are proved beyond a reasonable doubt: First, the
8 defendant knowingly engaged or attempted to engage in a monetary
9 transaction; second, the defendant knew the transaction involved
10 property or funds that were the proceeds of some criminal
11 activity; third, the property had a value of more than
12 \$10,000.00; and fourth, the property was, in fact, proceeds of
13 fraud, schemes involving COVID-19 stimulus funds including EIDL
14 funds and PPP funds, and that the transaction took place in the
15 United States.

16 To conduct a transaction means to start or finish a
17 transaction or to participate in a transaction at any point. A
18 transaction means a purchase, sale, loan, gift, promise,
19 transfer or delivery or other disposition of money or property.

20 A transaction with a financial institution also includes
21 a deposit, withdrawal, transfer between accounts, exchange of
22 currency, loan, extension of credit, use of safe deposit box or
23 purchase or sale of any stock, bonds, certificate of deposit or
24 other monetary instrument.

25 A financial transaction means a transaction that in any

1 way or to any degree affects interstate or foreign commerce by
2 sending or moving money by wire or other means or a transaction
3 that in any way or to any degree affects interstate or foreign
4 commerce by involving one or more monetary instruments.

5 The phrase "monetary instruments" includes coins or
6 currency of any country, travelers or personal checks, bank
7 checks or money orders or investment securities or negotiable
8 instruments in a form that allows ownership to transfer on
9 delivery.

10 Interstate or foreign commerce means trade or other
11 business activity between people or businesses in at least two
12 states or between people or businesses in the United States and
13 people or businesses outside the United States.

14 To know that the money or property involved in the
15 transaction came from some kind of unlawful activity is to know
16 that the money or property came from an activity that's a felony
17 under state, federal or foreign law.

18 The term "proceeds" means any property derived from or
19 obtained or retained directly or indirectly through some form of
20 unlawful activity including the gross receipts of the activity.

21 The phrase "specified unlawful activity" means the wire
22 fraud schemes charged in Counts 1 and 2 of the indictment. The
23 term "monetary transactions" means the deposit, withdrawal,
24 transfer or exchange of funds or monetary instrument by, through
25 or to a financial institute in a way that affects interstate

1 commerce. A financial institute means an insured bank.

2 It doesn't matter whether the defendant knew the precise
3 nature of the crime or that the property came from committing
4 fraud schemes involving COVID-19 stimulus funds including EIDL
5 funds and PPP funds, but the Government must prove that the
6 defendant knew that the property involved in the monetary
7 transaction was obtained or derived from committing some crime.
8 Also it doesn't matter whether all the property involved was
9 derived from a crime. The Government only has to prove that
10 \$10,000.00 worth of the property was obtained or derived from
11 committing a crime.

12 A conspiracy, as you've heard, is an agreement by two or
13 more people to commit an unlawful act. In other words, it is a
14 kind of partnership for criminal purposes. Every member of the
15 conspiracy becomes the agent of every other member. And the
16 Government does not have to prove that all the people identified
17 in the indictment were members of the plan or that those who
18 were members made any kind of formal agreement.

19 The heart of the conspiracy is the making of the
20 unlawful plan itself. So the Government does not have to prove
21 that the conspirators succeeded in carrying out the plan.

22 The defendant can be found guilty of this crime only if
23 all the following facts are proved beyond a reasonable doubt:
24 Number 1, two or more people agreed to try to accomplish a
25 common and unlawful plan to violate 18 United States Code

1 Sections 1956 and 1957; and second, the defendant knew about the
2 plan's unlawful purpose and voluntarily joined in it.

3 A person may be a conspirator even without knowing all
4 the details of the unlawful plan or the names and identities of
5 all the other alleged conspirators. If the defendant played
6 only a minor part in the plan but had a general understanding of
7 the unlawful purpose of the plan and voluntarily joined in the
8 plan on at least one occasion, that's sufficient for you to find
9 the defendant guilty, but simply being present at the scene of
10 an event or merely associating with certain people and
11 discussing common goals and interests does not establish proof
12 of a conspiracy. Also, a person who doesn't know about a
13 conspiracy but happens to act in a way that advances some
14 purpose of one doesn't automatically become a conspirator.

15 The evidence may show that some of the persons involved
16 in the alleged conspiracy are not on trial. There is no
17 requirement that all members of a conspiracy be charged or tried
18 together in one proceeding.

19 A single human cannot be convicted of a conspiracy
20 involving only that one human and corporate entities he
21 controls. To be convicted of a conspiracy, one human must
22 conspire with another human or with an entity which he does not
23 control.

24 If a conspirator's knowledge of a fact is an essential
25 part of a crime, it's enough that the conspiracy was aware of a

1 high probability that the fact existed unless the conspirator
2 actually believed the fact didn't exist.

3 Deliberate avoidance of a positive knowledge, which is
4 the equivalent of knowledge, occurs, for example, if a witness
5 possesses a package and believes it contains a controlled
6 substance but deliberately avoids learning that it contains a
7 controlled substance so that he or she can deny knowledge of the
8 controlled substance.

9 So you may find the conspirator knew about the unlawful
10 purpose of the plan if you determine beyond a reasonable doubt
11 that the conspirator, one, actually knew about the unlawful
12 purpose of the plan; or, two, had every reason to know but
13 deliberately closed his eyes, but I must emphasize that
14 negligence, carelessness or foolishness isn't enough to prove
15 that the conspirator knew about the unlawful purpose of the
16 plan.

17 Good faith is a complete defense to a charge that
18 requires intent to defraud. A defendant isn't required to prove
19 good faith. The Government must prove intent to defraud beyond
20 a reasonable doubt.

21 An honestly held opinion or an honestly formed belief
22 cannot be fraudulent intent even if the opinion or belief is
23 mistaken. Similarly, evidence of a mistake in judgment, an
24 error in management or carelessness can't establish fraudulent
25 intent.

1 But an honest belief that a business venture would
2 ultimately succeed doesn't constitute good faith if the
3 defendant intended to deceive others by making representations
4 the defendant knew to be false or fraudulent.

5 You will see that the indictment charges that a crime
6 was committed on or about a certain date. The Government
7 doesn't have to prove that the crime occurred on an exact date.
8 The Government only has to prove beyond a reasonable doubt that
9 the crime was committed on a date reasonably close to the date
10 alleged.

11 The word "knowingly," that means that an act was done
12 voluntarily and intentionally and not because of a mistake or an
13 accident.

14 The word "willfully" means that the act was committed
15 voluntarily and purposely with the intent to do something the
16 law forbids, that is, with the bad purpose to disobey or
17 disregard the law.

18 While a person must have acted with the intent to do
19 something the law forbids, before you can find the person acted
20 willfully, the person need not be aware of the specific law or
21 rule his conduct may be violating.

22 If a witness is questioned about earlier statements or
23 testimony the witness made, the questioning is permitted to aid
24 you in evaluating the truth or accuracy of the witness'
25 testimony at this trial. A witness' earlier testimony or

1 statements are not ordinarily offered or received as evidence of
2 their truth or accuracy. They are pointed out to give you a
3 comparison and to help you decide whether you believe the
4 witness' testimony, and whether those prior statements are
5 consistent or inconsistent with the witness' trial testimony is
6 entirely up to you.

7 You've been permitted to take notes during the trial,
8 and some of you, perhaps most of you, have taken advantage of
9 that opportunity. Recall that you must use your notes only as a
10 memory aid during deliberations. You must not give your notes
11 priority over your independent recollection of the evidence.

12 And you must not allow yourself to be unduly influenced
13 by the notes of other jurors. I emphasize that notes are not
14 entitled to any greater weight than your memories or impressions
15 about the testimony.

16 Now your verdict, whether guilty or not guilty, must be
17 unanimous. In other words, you must all agree. Your
18 deliberations are secret and you will never have to explain your
19 verdict to anyone.

20 Each of you must decide the case for yourself but only
21 after fully considering the evidence with the other jurors. So
22 you must discuss the case with one another and try to reach an
23 agreement.

24 While you're discussing the case, don't hesitate to
25 reexamine your own opinion and change your mind if you become

1 convinced that you're wrong but don't give up your honest
2 beliefs just because others think differently or because you
3 simply want to get the case over with.

4 Remember that, in a very real way, you're judges.
5 You're judges of the facts. Your only interest is to seek the
6 truth from the evidence in the case.

7 When you get to the jury room, choose one of your
8 members to act as a foreperson. Your foreperson will direct
9 your deliberations and will speak for you in court.

10 As you've heard, there is a verdict form that has been
11 prepared for your convenience, and each of you will likewise get
12 a copy of the verdict form. It leads you through consideration
13 of each of the three counts. It gives you the option of
14 deciding whether the defendant is either guilty or not guilty as
15 to Count 1, whether the defendant is either guilty or not guilty
16 as to Count 2, and as to Count 3, it likewise gives you the
17 option of finding whether the defendant is guilty or not guilty
18 of that count.

19 If you were to find that the defendant was not guilty of
20 Count 3, that would complete your consideration of that count.
21 If you find that the defendant is guilty of Count 3, then there
22 is a further consideration and they ask you to check boxes that
23 apply.

24 Once you have reached a unanimous verdict, your
25 foreperson will fill out the verdict form according to that

1 unanimous verdict. That foreperson will sign and date the form
2 and you will let the marshal know that you've reached a verdict.

3 At that point you will be returned to the courtroom so
4 that we can hear the verdict.

5 Counsel, to sidebar very quickly.

6 (The following occurred at sidebar.)

7 THE COURT: My question to you is simply: Did I read
8 that correctly?

9 MR. OSSICK: Yes.

10 THE COURT: All right, thank you.

11 (The following occurred in open court.)

12 THE COURT: Mr. Tiller, Juror Number 52, and Mr.
13 Scherrer, Juror Number 47, you are our alternates, and so during
14 the deliberation, I'm going to ask the marshal to keep you in a
15 separate area.

16 As for the remaining 12, it is now time to discuss the
17 case with one another to reach a verdict.

18 Let's rise for this jury.

19 (The jury exits the courtroom.)

20 THE COURT: Counsel, two points, I do require that you
21 remain in the courthouse until we receive a verdict or if we get
22 any questions. There will come a point where, if we've gone a
23 certain distance, I will excuse you for lunch for a certain
24 amount of time. I'm not going to do that just yet.

25 Second point is I need you when we recess to approach

1 Ms. Sharp and together confirm on the record that the evidence
2 we have to send back to the jury room is all the evidence and
3 only the evidence that they should be considering during their
4 deliberations, so I will have you take a look at that, confirm
5 on the record that we have the right evidence going back.

6 With that, we will be in recess pending receipt of a
7 verdict or a question by the jury.

8 (Honorable Lisa Godbey Wood exits the courtroom.)

9 THE CLERK: Ms. Gilbert, I'm going to try to go in
10 order. So let's start with -- I'm going to stand in between
11 you. Will that work? And then you can look.

12 So as I will just flip through the each exhibit, the tag
13 on the front, I will go through and call them out by number. If
14 there's a mistake or if there's a wrong one, if you will please
15 say, "That's the wrong one." If not, if you don't say anything
16 I'm going to assume it is the correct one.

17 MS. STANLEY: Okay.

18 THE CLERK: We will start with Government's Exhibit 1A,
19 1B, 1C, 1D, 1E, 1F, 1G, 1H, 1I, 1J, 2A, 2B, 2C. Is that correct
20 for the first notebook?

21 MR. OSSICK: Yes.

22 THE CLERK: Yes for the Defense?

23 MR. OSSICK: Yes.

24 THE CLERK: Yes for the Government?

25 MS. STANLEY: Yes.

1 THE CLERK: So we will pick up with Government's 2D, 2E,
2 2F, 2G, 2H, 2I, and 2J. Is that correct, for the second
3 notebook for the Defense?

4 MR. OSSICK: Yes.

5 THE CLERK: For the Government?

6 MS. STANLEY: Yes.

7 THE CLERK: So we will pick up with Government's 3A, 3B,
8 3C, 3D, and if you need to --

9 MR. OSSICK: No.

10 THE CLERK: If either one of you -- 3E, 4A, 4B, that
11 concludes this notebook; is that correct, for the Defense?

12 MR. OSSICK: Yes.

13 THE CLERK: Correct for the Government?

14 MS. STANLEY: Yes.

15 THE CLERK: This is Government's 5A, 5B, 5C, 5D, 5E, 5F.
16 That doesn't have a tag. This is Government's 5E. No, that's
17 5F. Back up, 5E, and this is 5F so Government's 6. Good?

18 MR. JOSEPHSON: Yeah.

19 THE CLERK: Government 7.

20 MS. STANLEY: Yeah.

21 THE CLERK: Government 8, which will go back in
22 electronic form.

23 MS. STANLEY: Where is the signed one? This is only
24 actually entered but it's the same thing.

25 THE CLERK: Okay. Good?

1 MS. STANLEY: Yes.

2 THE CLERK: We move on to Government's 10, 11A, 11B,
3 11C, 11D, 11E, and 11F.

4 MR. OSSICK: Okay.

5 THE CLERK: That concludes this notebook; is that
6 correct, for the Defense?

7 MR. OSSICK: Yes.

8 THE CLERK: Correct for the Government?

9 MS. STANLEY: Yes.

10 THE CLERK: Next to the last one. The last notebook, so
11 we will start with Government's 11G, 11H, 12A, 12B, 12C, 12D,
12 12E, 12F, 12G, 12H, 12I, 12J, 12K, 12L, 13, 14, 15, which is
13 electronic evidence only, not in the notebook.

14 MS. STANLEY: I'm so sorry, that signed disk is 15, not
15 8.

16 THE CLERK: That's my disk, I'm going to put that there.

17 MS. STANLEY: I apologize. I'm confusing them.

18 THE CLERK: This one is marked 15.

19 MS. STANLEY: Yes.

20 THE CLERK: Has a tag on the back.

21 Government's 16A, 16B, 16C, 17A, 17B, 17C, 17D, 18, 19
22 and 20.

23 MR. OSSICK: Okay, yes.

24 THE CLERK: Correct for the Defense?

25 MR. OSSICK: Correct.

1 THE CLERK: Correct for the Government?

2 MS. STANLEY: Yes.

3 THE CLERK: One last thing, I will have you look at this
4 form of the indictment and confirm that is the correct one to go
5 back to the jury.

6 MR. OSSICK: No, it is not.

7 MS. STANLEY: It should be the clean copy.

8 THE CLERK: I will forward it to you, although I think I
9 already have it.

10 MS. STANLEY: That's the one that goes with the set,
11 John.

12 (Off the record.)

13 THE CLERK: If you will all take a look at that.

14 MR. OSSICK: You check it.

15 THE CLERK: Please make sure to go page by page.

16 MS. STANLEY: Okay, it's fine with us.

17 MR. OSSICK: I'm good. It was right.

18 MS. STANLEY: It was right. The bank fraud.

19 THE CLERK: Mr. Ossick, if you will look over it to
20 confirm on the record that is the correct indictment to go back
21 to the jury.

22 MR. OSSICK: Yes.

23 THE CLERK: This is the correct copy. All right, thank
24 you-all.

25 (Recess from 11:57 a.m. to 12:18 p.m.)

1 THE COURT: Counsel, the jury has reached a verdict.
2 One thing I will say before we have them come in, I want to
3 again commend all the attorneys for an excellent job. Mr.
4 Ossick and Mr. Josephson have tried cases before me before and
5 so I knew they would be their customary excellent advocate, but
6 Ms. Stanley, it's her first time in my court and you have done a
7 very professional and impressive job, and so I commend all three
8 attorneys.

9 With that, let's bring in the jury.

10 (The jury enters the courtroom.)

11 THE COURT: Good afternoon, members of the jury.

12 Mr. Foreperson, has the jury reached a verdict?

13 JUROR NUMBER 32: We have, Your Honor.

14 THE COURT: Is it unanimous?

15 JUROR NUMBER 32: It is, Your Honor.

16 THE COURT: If you will hand the verdict sheet to the
17 marshal. Ms. Sharp, publish the verdict.

18 THE CLERK: In the United States District Court for the
19 Southern District of Georgia Savannah Division, United States of
20 America versus Bernard Okojie, 4:22-CR-84, verdict form.

21 Count 1, conspiracy to commit wire fraud, 18 USC Section
22 1349. We the jury find the defendant Bernard Okojie guilty as
23 charged in Count 1.

24 Count 2, wire fraud, 18 USC Section 1343 and 2. We the
25 jury find the defendant Bernard Okojie guilty as charged in

1 Count 2.

2 Count 3, conspiracy to commit money laundering, 18 USC
3 Section 1956(h). We the jury find the defendant Bernard Okojie
4 guilty as charged in Count 3. We the jury, having found the
5 defendant Bernard Okojie guilty of the offense charged in Count
6 3, further find with respect to Count 3 that the objects of the
7 conspiracy were to conceal or disguise the nature, location,
8 source, ownership or the control of the proceeds of fraud
9 schemes involving COVID-19 programs, to engage in monetary
10 transactions with a financial institution and proceeds of fraud,
11 schemes involving COVID-19 program in the amount of more than
12 \$10,000.00. So say we all, signed this date by the foreperson.

13 THE COURT: Ms. Sharp, if you will poll the jurors.

14 THE CLERK: As your name is read, if you will please
15 stand and answer the questions that shall be asked of you.

16 Denise Carter, is the verdict as read and published
17 still your verdict?

18 JUROR NUMBER 11: Yes.

19 THE CLERK: Was it freely and voluntarily given?

20 JUROR NUMBER 11: Yes.

21 THE CLERK: Thank you. You may be seated. Heather
22 Stanley, is the verdict as read and published still your
23 verdict?

24 JUROR NUMBER 50: Yes.

25 THE CLERK: Was it freely and voluntarily given?

1 JUROR NUMBER 50: Yes.

2 THE CLERK: Thank you.

3 Chelsea Boone, is the verdict as read and published
4 still your verdict?

5 JUROR NUMBER 5: Yes.

6 THE CLERK: Was it freely and voluntarily given?

7 JUROR NUMBER 5: Yes.

8 THE CLERK: Gregory Skipper, is the verdict as read and
9 published still your verdict?

10 JUROR NUMBER 48: Yes.

11 THE CLERK: Was it freely and voluntarily given?

12 JUROR NUMBER 48: Yes.

13 THE CLERK: Thank you.

14 Michael Norris, is the verdict as read and published
15 still your verdict?

16 JUROR NUMBER 39: Yes.

17 THE CLERK: Was it freely and voluntarily given?

18 JUROR NUMBER 39: Yes.

19 THE CLERK: Honey Hall, is the verdict as read and
20 published still your verdict?

21 JUROR NUMBER 23: Yes.

22 THE CLERK: Was it freely and voluntarily given?

23 JUROR NUMBER 23: Yes.

24 THE CLERK: Thank you.

25 Christopher Long, is the verdict as read and published

1 still your verdict?

2 JUROR NUMBER 32: Yes.

3 THE CLERK: Was it freely and voluntarily given?

4 JUROR NUMBER 32: Yes, ma'am.

5 THE CLERK: Patrick Dempsey, is the verdict as read and
6 published still your verdict?

7 JUROR NUMBER 18: Yes.

8 THE CLERK: Was it freely and voluntarily given?

9 JUROR NUMBER 18: Yes, ma'am.

10 THE CLERK: Travis Cristobal, is the verdict as read and
11 published still your verdict?

12 JUROR NUMBER 16: Yes.

13 THE CLERK: Was it freely and voluntarily given?

14 JUROR NUMBER 16: Yes.

15 THE CLERK: Leonard Hepburn, is the verdict as read and
16 published still your verdict?

17 JUROR NUMBER 25: Yes.

18 THE CLERK: Was it freely and voluntarily given?

19 JUROR NUMBER 25: Yes.

20 THE CLERK: Anthony Berry, is the verdict as read and
21 published still your verdict?

22 JUROR NUMBER 3: Yes.

23 THE CLERK: Was it freely and voluntarily given?

24 JUROR NUMBER 3: Yes.

25 THE CLERK: Thank you.

1 Alexander McIntosh, is the verdict as read and published
2 still your verdict?

3 JUROR NUMBER 37: Yes.

4 THE CLERK: Was it freely and voluntarily given?

5 JUROR NUMBER 37: Yes.

6 THE COURT: Ladies and gentlemen of the jury, I can
7 excuse you and I will excuse you with the sincere thanks of the
8 court, not for a particular verdict because that's entirely your
9 province, but for your sustained professionalism, attention,
10 punctuality. It was clear that you listened carefully by your
11 actions there in the jury box. All of you were on time at each
12 appointed occasion. No one will have to ask whether you will
13 perform your civic duty when called upon because you have done
14 so this week.

15 Let's rise for this jury.

16 (The jury exits the courtroom.)

17 THE COURT: Mr. Ossick and Mr. Okojie, if you will
18 approach the lectern.

19 Mr. Okojie, as you've heard, the jury has found you
20 guilty as to Counts 1, 2 and 3 of the indictment. Their verdict
21 will be made the judgment of The Court. You have a period of 14
22 days from today's date in which to file any motion such as a
23 motion for new trial or a motion for judgment of acquittal.
24 Should you desire to do that, you're entitled to an attorney to
25 help you make that, any such motion, at no charge to you if you

1 can't afford one. Mr. Ossick, you are to continue in your role.
2 I understand you're appointed; is that correct?

3 MR. OSSICK: Yes.

4 THE COURT: So you're instructed to continue in your
5 role as Mr. Okojie's appointed counsel to help him with any such
6 motion.

7 At some time in the future, Mr. Okojie, you will meet
8 with the presentence investigating officer who will conduct a
9 report and issue a report to the Defense and to the Government,
10 and at some point thereafter, after you've had a chance to
11 discuss it with Mr. Ossick and make any objections that you see
12 fit, we will meet again to have your sentencing.

13 After sentence is pronounced, if you are dissatisfied
14 with your conviction, you will have a period of 14 days from the
15 date of your sentencing to file a notice of appeal, and again if
16 you do want to file an appeal, you're entitled to make one with
17 the assistance of an attorney if you can't afford one, and Mr.
18 Ossick, you are instructed to remain as his appointed attorney
19 to assist him with any appeal; understand?

20 THE DEFENDANT: Yes, ma'am.

21 THE COURT: Any questions about that?

22 THE DEFENDANT: No.

23 THE COURT: Let me hear from all concerned regarding
24 custody status beginning with you, Mr. Riggs?

25 MR. RIGGS: Your Honor, Mr. Okojie resides in McDonough,

1 and he is actually under supervision in the Northern District of
2 Georgia. His bond is \$10,000.00 secured by a third-party
3 surety, Mr. McAlpin of Lithonia. I don't know the relationship
4 between Mr. Okojie and Mr. McAlpin, whether he's a family member
5 or some other relationship. There have been no bond violations.
6 We do have his passports so we would recommend that he be
7 allowed to remain on bond.

8 THE COURT: You spoke in the plural. Is there a
9 Nigerian and American passport?

10 PROBATION OFFICER RIGGS: There are, Your Honor.

11 THE COURT: And you have both?

12 PROBATION OFFICER RIGGS: Yes, Your Honor.

13 THE COURT: Are there any aliases that are --

14 MR. RIGGS: Not that I am aware of.

15 THE COURT: Mr. Josephson?

16 MR. JOSEPHSON: Your Honor, Ms. Stanley is going to
17 address that.

18 MS. STANLEY: Your Honor, we would request that the
19 defendant be remanded. He is most seriously a risk of flight.
20 He possesses I believe a US passport and a Nigerian passport.

21 THE COURT: Let me ask you, though, because I've just
22 heard that, although those have been issued to him, they are no
23 longer in his possession.

24 MS. STANLEY: Okay, I apologize, I misunderstood.

25 THE COURT: They are in the possession of Probation.

1 MR. RIGGS: That's the representation I've been given
2 from the Northern District of Georgia Probation Office.

3 MR. OSSICK: My understanding is that was done in
4 connection with the transfer of the case or the appearance in
5 the district following transfer.

6 THE COURT: And Mr. Okojie, is that your understanding?

7 THE DEFENDANT: Yes, ma'am.

8 THE COURT: Do you have any passports?

9 THE DEFENDANT: No, ma'am.

10 THE COURT: You only have the two and those are in their
11 possession?

12 THE DEFENDANT: Yes, ma'am.

13 THE COURT: Given that, Ms. Stanley, what is the
14 Government's position?

15 MS. STANLEY: We would still ask that he be remanded. I
16 believe he is still a flight risk, Your Honor. The testimony
17 we've heard at trial and the evidence shows he's adept at making
18 fake documents, and I think that is relevant in considering
19 whether he might have other means to flee either this district
20 or the country.

21 THE COURT: And Mr. Ossick, what is your position?

22 MR. OSSICK: We would, of course, ask that he be allowed
23 to remain on the conditions that have been imposed. He's been
24 in full compliance and I would expect him to continue to do so.
25 Ask that you do so.

1 THE COURT: Mr. Riggs, is it possible to add with his
2 situation an ankle monitor?

3 MR. RIGGS: Sure, yes, Your Honor.

4 THE COURT: Okay. Well, having heard from everyone,
5 pursuant to 18 USC Section 3143(a), I do find by clear and
6 convincing evidence that with the introduction and utilization
7 of an ankle monitor that Mr. Okojie can remain on bond pending
8 sentencing. With that additional condition, I find that it will
9 be appropriate. I don't find that there's a risk or a danger of
10 safety to anyone.

11 I am for the reasons identified by Ms. Stanley alert to
12 the possibility of flight, but I am convinced that with ankle
13 monitoring that can be ameliorated.

14 MR. RIGGS: Your Honor, just to clarify, the level of
15 restriction, The Court intends home incarceration such that he
16 not leave or home detention such that he's able to leave with
17 the appropriate permission from the probation officer?

18 THE COURT: The latter, that he be allowed to leave his
19 home with the permission of Probation.

20 MR. RIGGS: Yes, Your Honor.

21 THE COURT: All right. Any objection to proceeding in
22 that fashion on behalf of the United States?

23 MS. STANLEY: No, Your Honor.

24 THE COURT: On behalf of the Defense?

25 MR. OSSICK: No.

1 THE COURT: Mr. Okojie, you understand, I am going to
2 allow you to remain under the conditions of your bond pending
3 sentence. I want to tell you personally that the worst thing
4 you could do at this point is to violate the conditions of bond.

5 THE DEFENDANT: Yes, ma'am.

6 THE COURT: The repercussions would be horrific for you;
7 understand?

8 THE DEFENDANT: Yes, ma'am.

9 THE COURT: They would result not only in you being
10 apprehended immediately by the marshals but it would open up a
11 whole new level of culpability for you; understand?

12 THE DEFENDANT: Yes, ma'am.

13 THE COURT: With that understanding, then I want you to
14 visit with Probation before you leave the courthouse so that we
15 can implement those conditions of bond, and with that, before I
16 say we're in recess, I want to specifically thank our two
17 alternate jurors who were with us throughout the whole trial
18 except for the last part. You served as well, and I can excuse
19 you with the thanks of The Court.

20 All right, with that, we will be in recess.

21 (Proceeding concluded at 12:32 p.m.)

22

23

24

25

CERTIFICATION

I certify that the foregoing is a true and correct transcript of the stenographic record of the above-mentioned matter.



_____	04/28/2023
Debra Gilbert, Court Reporter	Date