

**WHITEMAN
OSTERMAN
& HANNA LLP**
ATTORNEYS AT LAW

Today's legal issues require expertise in a myriad of areas of the law. Most cases bring new twists that require as much creativity as legal knowledge.

Indeed, the firm that goes beyond the conventional — fostering new ideas and synergies, while maintaining cost efficiency — often achieves the greatest success for its clients. Many clients, including FORTUNE 500 companies, have found such a firm in Whiteman Osterman & Hanna.

As the largest law firm in New York's Capital Region with over 100 attorneys, Whiteman Osterman & Hanna offers clients a broad range of expertise covering a wide array of practice areas and industry specializations.

EXPERIENCED

The best filter for ideas, ultimately, is longtime experience in the law itself — the type of experience that can weigh ideas, test them, and determine their effectiveness for the client.

At Whiteman Osterman & Hanna, our depth of experience is unparalleled in the Capital District. Current and past partners include former counsel and assistant counsel to four governors of New York State and two former general counsels of the State's Department of Environmental Conservation. Our Senior Counsel include a former New York Court of Appeals Judge, a former Appellate Division Judge, and a former Assistant Attorney General for Civil Rights at the U.S. Department of Justice.

EFFICIENT

Every client wants the best legal representation available.

At the same time, today's organizations must keep a close eye on expenses in all areas — and legal expenses are no exception. We have structured our entire practice to provide excellent representation while maximizing cost efficiencies for our clients. As part of that structure, we always seek to "add value." It is not merely about drafting agreements that withstand the test of time or structuring a bullet-proof approval process. It is also about bringing value directly to the bottom line — achieving the unexpected litigation victory, structuring a unique business opportunity, or identifying combinations of creative financing, tax benefits, and economic development incentives that can make a project viable.

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RESPONSIVE

There is no substitute for a law firm that knows all aspects of your organization.

By eliminating the learning curve, a firm with such familiarity generates cost efficiencies for the client. By knowing both your organization and the law, we can uncover hidden opportunities — and head off future threats. For this reason, we seek to build long-term relationships with our clients. Indeed, in many instances, they become part of our extended family and our concern for them extends far beyond strictly legal matters. Such an attitude, we have found, is good for our clients.

A COMMITMENT TO COMMUNITY

Whiteman Osterman & Hanna is dedicated to being a good corporate citizen and supporting the local community. Many of our attorneys and professional staff serve on not-for-profit boards and committees, and the Firm has been a leader in providing corporate support and sponsorship to many charitable events and organizations throughout the Capital Region.

The Firm is also committed to providing pro bono service in our community. We believe our attorneys have an ethical obligation to provide pro bono legal services, that clients receiving such pro bono services are entitled to the same level of professional service that we provide to other clients of the Firm, and that the provision of pro bono legal services will improve the education and community standing of both the Firm and the attorneys who provide those services.

OUR AREAS OF PRACTICE:

- / BANKING AND FINANCIAL SERVICES
- / BUSINESS, CORPORATE AND COMMERCIAL
- / BUSINESS RESTRUCTURING, CREDITORS' RIGHTS AND BANKRUPTCY
- / EDUCATION
- / ENVIRONMENTAL
- / FAMILY AND MATRIMONIAL LAW
- / FEDERAL AND STATE TAXATION
- / HEALTH CARE
- / GOVERNMENT RELATIONS
- / IMMIGRATION
- / INTELLECTUAL PROPERTY AND TECHNOLOGY TRANSFER
- / LABOR AND EMPLOYMENT
- / LAND USE AND DEVELOPMENT
- / LITIGATION AND APPEALS
- / MUNICIPAL
- / PRIVACY, CYBERSECURITY AND INFORMATION MANAGEMENT
- / PUBLIC AGENCY REGULATORY COMPLIANCE
- / REAL ESTATE
- / TRUSTS AND ESTATES