

ATTACHMENT

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June 16, 2021

To our valued Customers:

I am sure you are aware of the unprecedented market conditions we are experiencing this year with regard to supply chain interruptions and material shortages. **Manufacturer lead times have been extended into the fourth quarter and beyond**, with pricing being established at the time of shipment. Increased cost and shortages of raw materials, strong demand across all sectors of the supply chain, deficient transportation and labor issues, have all exacerbated the market condition.

This has resulted in numerous price increases and surcharges with little or very short notices. In most cases, **prices on commercial materials are quoted at the time of shipment**, making it very difficult to manage our businesses.

We will continue to work closely with our manufacturers and keep you in communication as this condition evolves and hopefully subsides in the coming months. We understand the impact it has on managing your business and we will do everything in our power to communicate product availability and pricing as soon as it is made available to us.

Together we will manage our way through these difficult times, and provide you with the best service possible under these conditions. Thank you for the trust you have in us to service your business and for your support of SPEC Building Materials Corporation.

Sincerely,

Jim Coston
Regional Vice President
Spec Building Materials Corporation