

EXHIBIT I

REDACTED

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1 UNITED STATES DISTRICT COURT
2 SOUTHERN DISTRICT OF CALIFORNIA
3 SAN DIEGO DIVISION
4

5 IN RE BANK OF AMERICA) Case No.
6 CALIFORNIA UNEMPLOYMENT) 21-MD-02992 LAB-MSB
BENEFITS LITIGATION)

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This Document Relates to)

9 All Actions)

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13 HIGHLY CONFIDENTIAL
14 VIDEO-RECORDED DEPOSITION OF JANE CLONINGER

15
16 Wednesday, June 11, 2025
17 San Francisco, California
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22

23 Stenographically Reported By:
24 Hanna Kim, CLR, CSR No. 13083
25 Job No. 7413877

Page 1

1 A. Yes.

2 Q. Okay. During that time at Edgar, Dunn and
3 Company, what was -- who were your clients? Not --
4 not the names, but, just generally, what kinds of
5 companies were they? 09:47:04

6 A. I did a lot of work for the different
7 payment brands. I did work for some processors,
8 some startups, some -- some of the acquirers.

9 I -- I did work in the U.S. I did work in
10 Europe and in Australia as well. 09:47:29

11 Q. Okay. Were you based in San Francisco the
12 entire time?

13 A. Yes.

14 Q. Okay. And did you -- during your time at
15 Edgar, Dunn and Company, did you do any work for any 09:47:37
16 card issuers?

17 A. I did.

18 Q. You did?

19 A. Mm-hmm.

20 Q. And just try to answer with a "yes" or 09:47:45
21 "no."

22 A. I'm sorry.

23 I -- yes.

24 Q. How many card issuers did you do work for,
25 approximately? 09:47:55

1 portfolio, and a consumer card portfolio.

2 And we helped them develop their business
3 cases for those three portfolios.

4 And I worked -- had lots of conversations
5 with issuers because I did a lot of industry 09:49:28
6 seminars and speeches.

7 I don't -- that's the one that I remember
8 doing specifically a bank -- a ca- -- business case
9 for, but I think all the others I did work for the
10 brands, who then went out and talked to their 09:49:46
11 cli- -- clients.

12 In Canada, I worked directly with all of
13 the banks in Canada, all of the banks, all of the
14 acquirers, all of the ATM operators.

15 The -- the -- the brand that I was working 09:50:04
16 for facilitated group meetings with all of them, and
17 we had -- all were very, very much involved in the
18 development of the business case in Canada.

19 Q. Okay.

20 Okay. So then that bank you mentioned 09:50:15
21 where you helped them do the business case for three
22 portfolios, remind me, what were the three again?

23 A. Their consumer card portfolio, commercial
24 card portfolio, and government portfolio.

25 Q. What -- approximately when did you do that 09:50:28

1 A. Yes.

2 Q. Within each portfolio, did you do a
3 separate business case for different products within
4 the portfolio?

5 A. No. 09:51:48

6 Q. Okay. What is a "business case," as you
7 use the term?

8 A. A business case is an analysis that looks
9 at the costs of a new project, whatever those may
10 be, and the benefits of doing it and calculates the 09:52:08
11 net incremental difference between the current
12 process and whatever this new one will be and
13 calculates a net present value and breakeven.

14 And it determ- -- makes a determination
15 whether it makes economic sense to move forward. 09:52:31

16 Often, especially with EMV, it also looked
17 at intangibles, things that couldn't be quantified.

18 Q. What types of intangibles?

19 A. Things like the -- the welfare of the
20 consumer, what's best in -- you know, of the -- the 09:52:51
21 co- -- the user experience, security, safety, the
22 payments, the -- the risk to the payment system of
23 not having something that is secure, the trust that
24 has to be there for payment cards.

25 Q. Okay. 09:53:11

1 So you mentioned a cost benefit analysis.

2 A. Mm-hmm.

3 Q. What were the types of costs that went
4 into this analysis?

5 A. Well, the primary cost for an EMV business 09:53:18
6 case is the cost of the new cards. So the -- the
7 chips especially are the primary element.

8 There are also costs associated with
9 things like updating consumer communications,
10 updating systems. You have to update the 09:53:40
11 authorization system, the customer service system, a
12 number of system upgrades.

13 There are -- are tweaks. Modifications
14 are needed to set different pa- -- the parameters
15 differently. 09:53:54

16 And then updating and training the
17 customer service reps that are dealing -- that both
18 their system and their card management system has to
19 be upgraded.

20 So there's a -- a number of -- of changes 09:54:06
21 throughout the operational processes that have to be
22 made.

23 Q. So when you were doing these business
24 cases, the information about all of those costs that
25 you mentioned, were you the one determining what 09:54:19

1 losses. Is -- are those some of the -- sorry, some
2 of the benefits -- let me start over.

3 We talked about the costs. So let's talk
4 about the benefits. Are -- is the avoidance of
5 fraud loss one of the benefits that goes into your 10:15:37
6 business case?

7 A. It's the primary benefit.

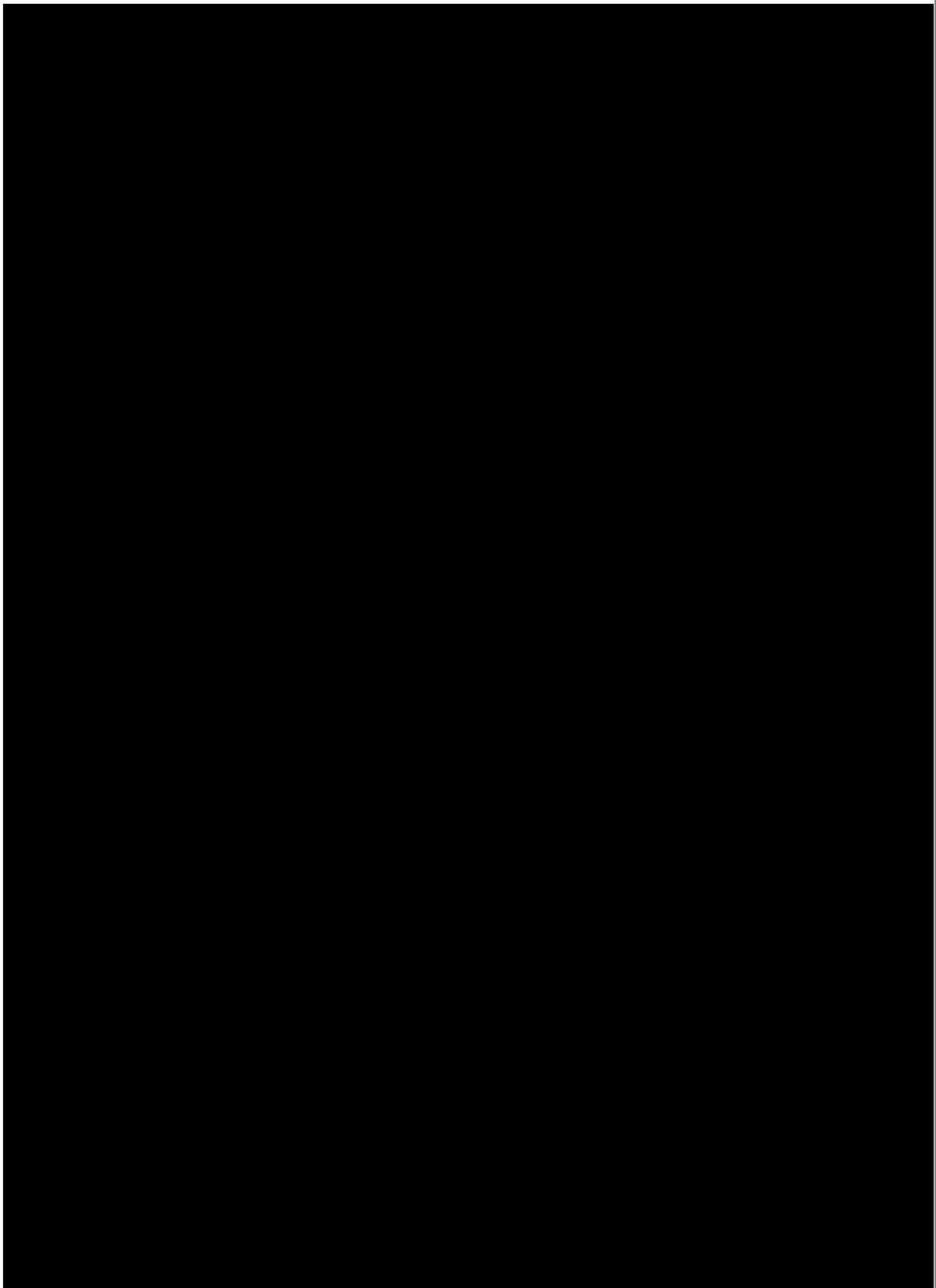
8 Q. Okay. Where does that information come
9 from when you're doing a business case?

10 A. Well, first, we have to look at historical 10:15:45
11 fraud losses. And we're only interested in
12 card-present counterfeit fraud because it's the only
13 fraud that EMV addresses. So we would look at
14 historical, and then look at -- and work with the
15 clients to develop the fraud curves that they would 10:16:06
16 expect on, kind of, a do nothing scenario. So stay
17 with magstripe, this is what we expect.

18 And then we would look -- use that as a
19 baseline and say based on what we know from other
20 markets, as they converted, this is what happened to 10:16:24
21 fraud. And it started declining at -- at a certain
22 amount of intersection of -- of cards and merchants.
23 And so, then we would develop various scenarios
24 based on historical markets on data and vet those
25 with the client. 10:16:47

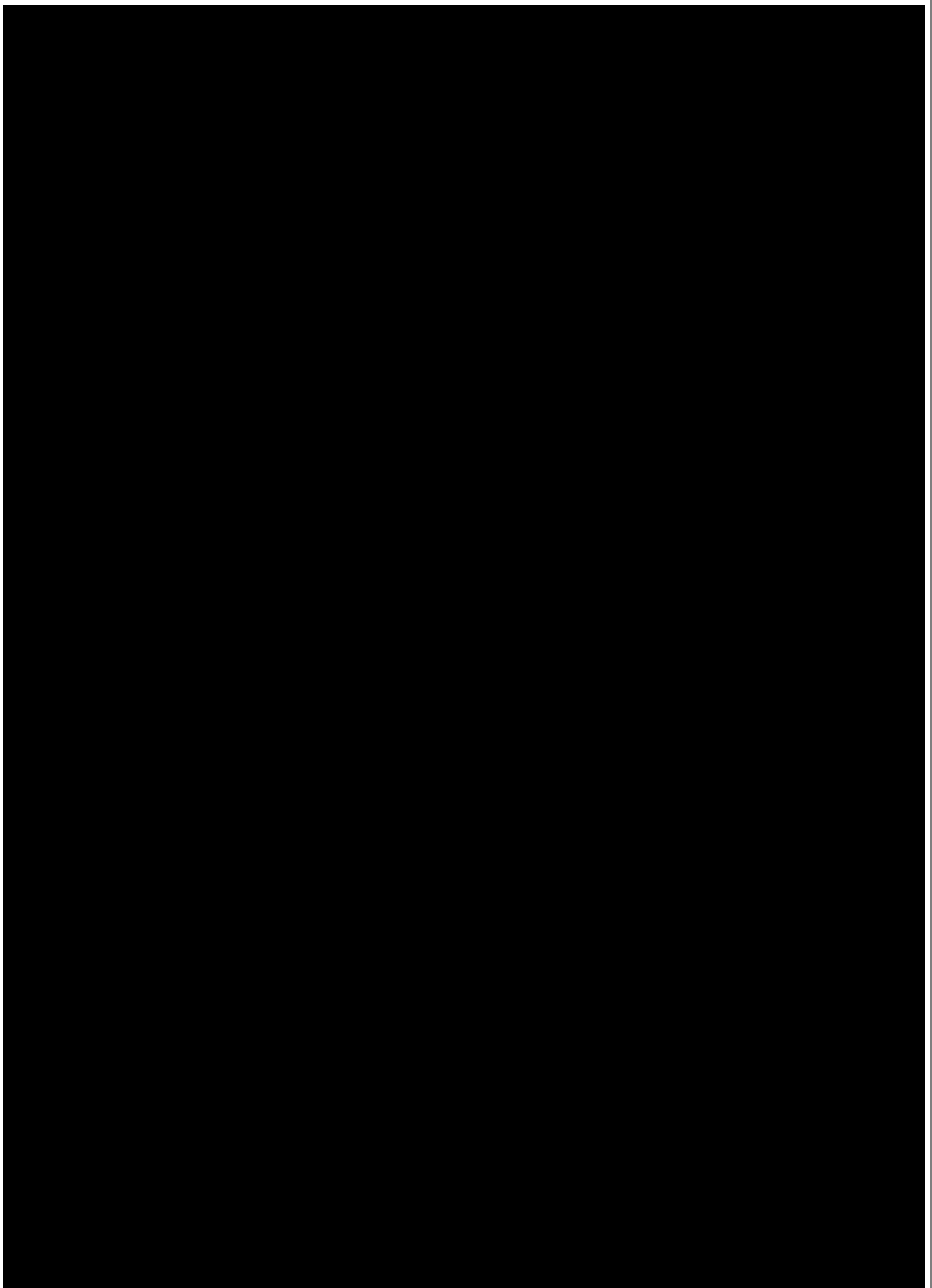
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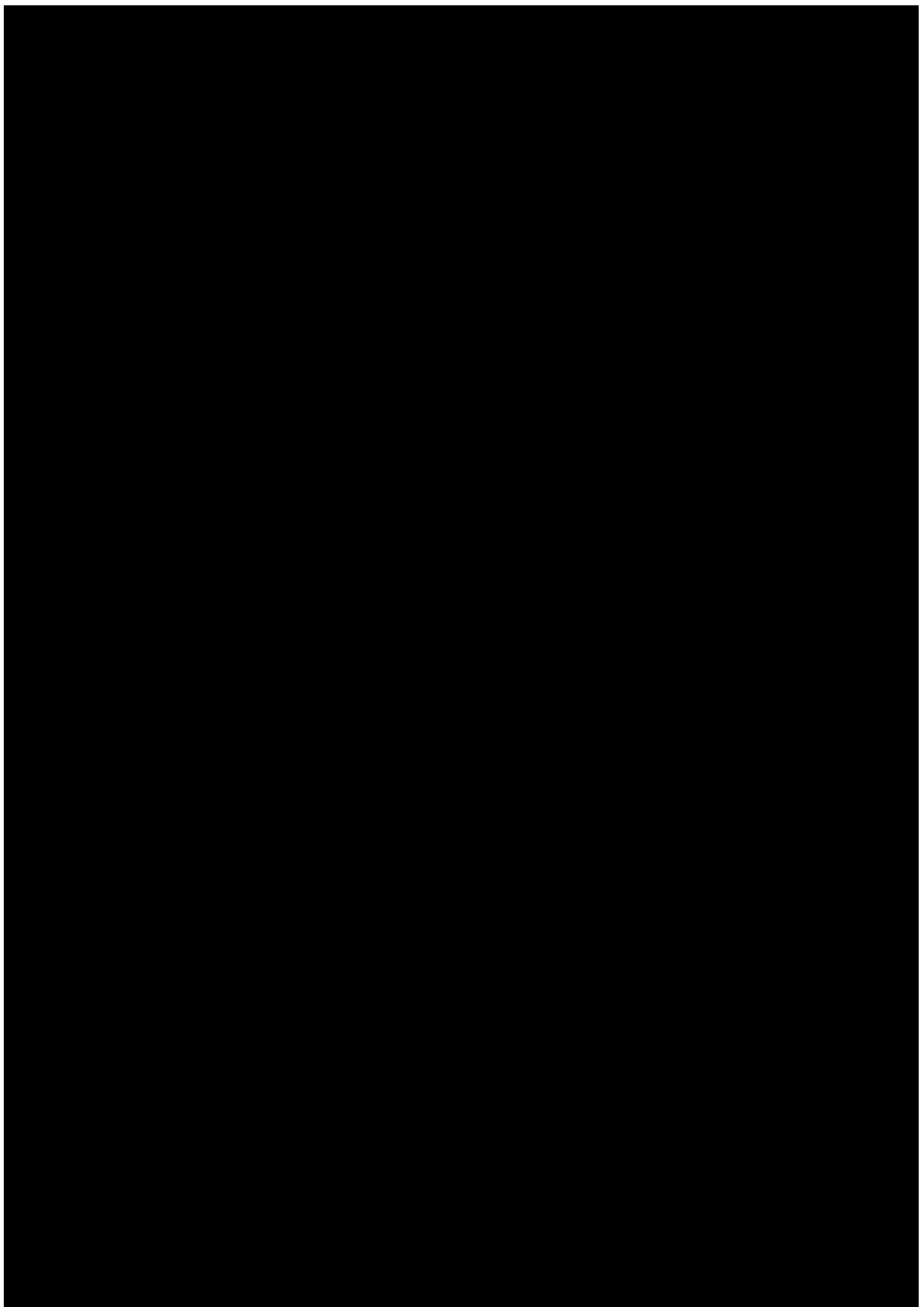
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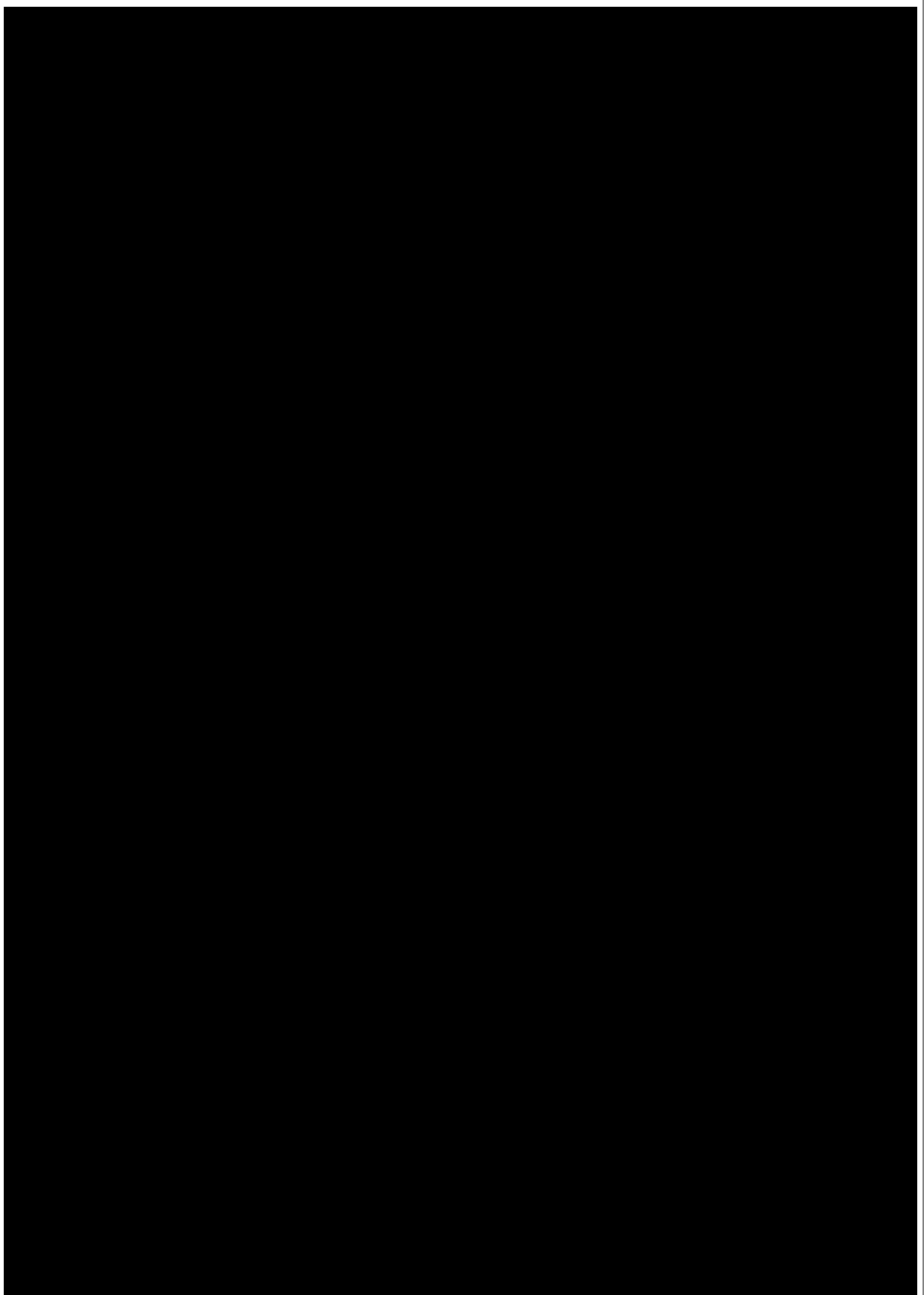
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1 CERTIFICATE OF REPORTER

2 I, Hanna Kim, a Certified Shorthand
3 Reporter, do hereby certify:

4 That prior to being examined, the witness
5 in the foregoing proceedings was by me duly sworn to
6 testify to the truth, the whole truth, and nothing
7 but the truth;

8 That said proceedings were taken before me
9 at the time and place therein set forth and were
10 taken down by me in shorthand and thereafter
11 transcribed into typewriting under my direction and
12 supervision;

13 I further certify that I am neither
14 counsel for, nor related to, any party to said
15 proceedings, not in anywise interested in the
16 outcome thereof.

17 Further, that if the foregoing pertains to
18 the original transcript of a deposition in a federal
19 case, before completion of the proceedings, review
20 of the transcript [X] was [] was not requested.

21 In witness whereof, I have hereunto
22 subscribed my name.

23 Dated: June 25, 2025.

24 

25 Hanna Kim CLR, CSR No. 13083

In re Bank of America California Unemployment Benefits Litigation

Case No. 3:21-MD-02992-GPC-MSB

Errata Sheet for June 11, 2025 Deposition of Jane Cloninger

Page #	Line #	Change From:	Change To:	Reason:
14	13-23	“That case was about – I was asked to help determine how many of the – it was a --- with a rights service and how many of the cards on file for – that they wanted to use for settlement purposes would likely still be valid. So it – they were using – I had to go through benchmarks and industry data to say, you know, about if they’re – they typically – cards typically expire in – at a certain rate; and, therefore, X amount would still be – likely be valid.”	“That case was about a ride share company. I was asked to help determine how many of the cards on file with the ride service would likely still be valid and could be used for settlement purposes. I had to go through industry benchmarks and industry data to find the average life of a typical payment card and apply that data to determine the number of cards in the ride share company’s files that would likely still be valid.”	Transcription error /Clarification
16	14	“I was the client -- account lead for – for”	“I was the client account lead for”	Transcription error
16	18	“axillary”	“auxiliary”	Transcription error
17	5	“Edgar, Dunn and Company?”	“Edgar, Dunn and Company.”	Transcription error
26	16-20	“Probably from about 2014 to – not – 2004 – no, getting my dates wrong. 2012 – no, right – no, I was right. 2000 – 2007.”	“Probably from about 2014 to – not – 2004 – no, getting my dates wrong. 2012 – no, right – no, I was right. 2004 – 2017.”	Transcription error /Clarification
27	15	“than helping”	“then helping”	Transcription error
41	17	“provided”	“prevented”	Transcription error
58	10	“my”	“plaintiffs”	Clarification
58	21	“share”	“sure”	Transcription error
89	7-11	“It’s not reasonable for any participant in the payments industry to fail to migrate to a higher standard of security when – and the way – like the fact that fraud migrates throughout the industry and as other part –”	It's not reasonable for any participant in the payments industry to fail to migrate to a higher standard of security when they know that other participants in the industry have adopted the newer standards and the bank has begun experiencing the	Clarification

Page #	Line #	Change From:	Change To:	Reason:
			expected increases in their fraud losses. Fraud migrates throughout the industry as other parts --	
92	2	“incremental card in- -- interest”	“incremental card in- -- issuance”	Transcription error
97	10-11	“has already issues, huge amounts”	“has already issued huge amounts”	Transcription error
114	13-14	“I – I thought about it, but I don’t. It doesn’t – I don’t believe”	“I – I thought about it, but I don’t -- it doesn’t – I don’t believe”	Transcription error
114	17-18	“And you can’t isolate one industry”	“And you can’t isolate one subsegment of the industry”	Clarification
120	2	“My attorneys.”	“Plaintiffs’ attorneys.”	Clarification
136	7	“want ever EMV chips or something to that language”	“ever want EMV chips or something to that effect”	Clarification
145	9	“EMV charge”	“EMV cards”	Transcription error
153	19	“the banks said”	“the bank said”	Transcription error
155	20	“card person counterfeit”	“card present counterfeit”	Transcription error
173	1	“spring and”	“spring or”	Transcription error
173	21	“do”	“to”	Transcription error
184	18	“as last as”	“as late as”	Transcription error
202	20	“No.”	“No, I don’t agree with that.”	Clarification
233	17	“some sales”	“to the merchant”	Transcription error /Clarification
235	5	“the security of it.”	“the security of their data.”	Clarification
242	13	“It could be used.”	“It could be used if the Bank allows it to be.”	Clarification
242	18	“approve no not”	“approve or not”	Transcription error
246	11	“It’s my understanding that they can apply”	“It’s my understanding that fallback rules, or similar limitations imposed by the issuer, can apply”	Clarification
252	23	“the commercial program”	“the consumer program”	Clarification/Transcription error
257	18	“merchants were fine,”	“merchants were fined,”	Transcription error
270	20-21	“in kind gaming and ordering food and ordering cars”	“online gaming and ordering food and ordering clothes”	Transcription error
284	7	“Correct.”	“If those rules and no other rules were put in place, that’s correct.”	Clarification

Page #	Line #	Change From:	Change To:	Reason:
290	19-20	“transactions, the card present – the reported not – unauthorized [verbatim] card in my possession transactions.”	“transactions, the reported card-present unauthorized –card is in my possession – transactions.”	Transcription error /Clarification
295	9	“not a significant part of other”	“not a significant part of unauthorized transaction fraud”	Clarification
297	25	“It – it would – it would be suspicious”	“I – I would – I would be suspicious whether it resulted from skimming.”	Clarification
298	17	“suspicious transaction, yes.”	“transaction that may not have resulted from skimming, yes.”	Clarification

In accordance with the Federal Rules of Civil Procedure, I have read the entire transcript of my testimony. I have listed my changes on the above errata sheet and the reasons for making them. I request that these changes be entered as part of the record of my testimony, and I request and authorize that this errata sheet be appended to the transcript of my testimony and be incorporated therein.

DocuSigned by:

JANE CLONINGER

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Jane Cloninger

August 4, 2025