

1 TRACY L. WILKISON
Acting United States Attorney
2 SCOTT M. GARRINGER
Assistant United States Attorney
3 Chief, Criminal Division
SCOTT PAETTY (Cal. Bar No. 274719)
4 CATHERINE AHN (Cal. Bar No. 248286)
BRIAN FAERSTEIN (Cal. Bar No. 274850)
5 Assistant United States Attorneys
Major Frauds/Environmental and Community Safety Crimes Sections
6 1100/1300 United States Courthouse
312 North Spring Street
7 Los Angeles, California 90012
Telephone: (213) 894-6527/2424/3819
8 Facsimile: (213) 894-6269/0141
E-mail: Scott.Paetty@usdoj.gov
9 Catherine.S.Ahn@usdoj.gov
Brian.Faerstein@usdoj.gov

10 DANIEL S. KAHN
Acting Chief, Fraud Section
11 Criminal Division, U.S. Department of Justice
CHRISTOPHER FENTON
12 Trial Attorney, Fraud Section
Criminal Division, U.S. Department of Justice
13 1400 New York Avenue NW, 3rd Floor
Washington, DC 20530
14 Telephone: (202) 320-0539
Facsimile: (202) 514-0152
15 E-mail: Christopher.Fenton@usdoj.gov

16 Attorneys for Plaintiff
17 UNITED STATES OF AMERICA

18 UNITED STATES DISTRICT COURT

19 FOR THE CENTRAL DISTRICT OF CALIFORNIA

20 RICHARD AYVAZYAN,
aka "Richard Avazian" and
21 "Iuliia Zhadko,"
MARIETTA TERABELIAN,
22 aka "Marietta Abelian" and
"Viktoria Kauichko,"
23 ARTUR AYVAZYAN,
aka "Arthur Ayvazyan," and
24 TAMARA DADYAN,
MANUK GRIGORYAN,
25 aka "Mike Grigoryan," and
"Anton Kudiumov,"
26 ARMAN HAYRAPETYAN,
EDVARD PARONYAN,
27 aka "Edvard Paronian" and
"Edward Paronyan," and
28 VAHE DADYAN,

No. CR 20-579-SVW-2

GOVERNMENT'S OPPOSITION TO
DEFENDANT RICHARD AYVAZYAN'S
MOTION IN LIMINE TO PRECLUDE
SUMMARY WITNESS (ECF 451);
MEMORANDUM OF POINTS AND
AUTHORITIES

Hearing Date: June 14, 2021
Hearing Time: 1:30 p.m.
Trial Date: June 15, 2021
Location: Courtroom of the
Hon. Stephen V.
Wilson

Defendants.

Plaintiff United States of America, by and through its counsel of record, the Acting United States Attorney for the Central District of California, Assistant United States Attorneys Scott Paetty, Catherine S. Ahn, and Brian Faerstein, and Department of Justice Trial Attorney Christopher Fenton, hereby files its opposition to defendant Richard Ayvazyan's motion in limine to preclude summary witness. (ECF 451.) This opposition is based upon the attached memorandum of points and authorities, the files and records in this case, and such further evidence and argument as the Court may permit.

Dated: June 11, 2021

Respectfully submitted,

TRACY L. WILKISON
Acting United States Attorney

SCOTT M. GARRINGER
Assistant United States Attorney
Chief, Criminal Division

/s/

SCOTT PAETTY
CATHERINE AHN
BRIAN FAERSTEIN
Assistant United States Attorneys
CHRISTOPHER FENTON
Department of Justice Trial Attorney

Attorneys for Plaintiff
UNITED STATES OF AMERICA

TABLE OF CONTENTS

<u>DESCRIPTION</u>	<u>PAGE</u>
TABLE OF AUTHORITIES.....	ii
MEMORANDUM OF POINTS AND AUTHORITIES.....	1
I. INTRODUCTION.....	1
II. STATEMENT OF FACTS.....	2
A. Describing the Flow of Funds.....	2
B. Comparing the Many PPP and EIDL Loan Applications.....	3
C. The Summary Chart Exhibits Were Produced in a Form that Allowed the Defense to Prepare to Cross-Examine Summary Witnesses at Trial.....	4
III. ARGUMENT.....	5
A. The Summary Chart Exhibits Are Admissible Under Federal Rule of Evidence 1006.....	5
1. The Materials Underlying the Summary Chart Exhibits Are Admissible and Were Made Available to Defendants.....	6
2. The Materials Underlying the Summary Chart Exhibits Are Voluminous.....	9
B. Ms. Robinson Will Testify Appropriately as a Lay Witness Under Federal Rules of Evidence 602 and 701.....	11
C. Neither Ms. Robinson's Testimony Nor the Summary Chart Exhibits Should Be Precluded Under Federal Rule of Evidence 403.....	15
1. Ms. Robinson's Testimony Should Not Be Precluded Under Rule 403.....	15
2. The Summary Chart Exhibits Should Not Be Precluded Under Rule 403.....	17
D. Defendant's Proposed Restrictions on Ms. Robinson's Testimony and the Summary Chart Exhibits Should Be Rejected.....	21
IV. CONCLUSION.....	23

TABLE OF AUTHORITIES

DESCRIPTION PAGE

CASES

<u>Barsky v. United States</u> , 339 F.2d 180 (9th Cir. 1964).....	20
<u>Diamond Shamrock Corp. v. Lumbermens Mut. Cas. Co.</u> , 466 F.2d 722 (7th Cir. 1972).....	13
<u>Goldberg v. United States</u> , 789 F.2d 1341 (9th Cir. 1986).....	13
<u>United States v. Abbas</u> , 504 F.2d 123 (9th Cir. 1974).....	22, 23
<u>United States v. Aubrey</u> , 800 F.3d 1115 (9th Cir. 2015).11, 13, 15,	23
<u>United States v. Boesen</u> , 541 F.3d 838 (8th Cir. 2008).....	21
<u>United States v. Fullwood</u> , 342 F.3d 409 (5th Cir. 2003).....	16
<u>United States v. George</u> , 160 F. App'x 450 (6th Cir. 2005).....	19
<u>United States v. Keplinger</u> , 776 F.2d 678 (7th Cir. 1985).....	6
<u>United States v. Lemire</u> , 720 F.2d 1327 (D.C. Cir. 1983).....	19
<u>United States v. Leon-Reyes</u> , 177 F.3d 816 (9th Cir. 1999).....	21
<u>United States v. Montgomery</u> , 384 F.3d 1050 (9th Cir. 2004).9, 11, 21, 23	
<u>United States v. Pree</u> , 408 F.3d 855 (7th Cir. 2005).....	13
<u>United States v. Rizk</u> , 660 F.3d 1125 (9th Cir. 2011).....	passim
<u>United States v. Robinson</u> , 774 F.2d 261 (8th Cir. 1985).....	9
<u>United States v. Scholl</u> , 166 F.3d 964 (9th Cir. 1999).....	6
<u>United States v. Vázquez-Soto</u> , 939 F.3d 365 (1st Cir. 2019).....	8

OTHER AUTHORITIES

Ninth Circuit Manual of Model Criminal Jury Instruction, No. 4.17	20, 22
Ninth Circuit Manual of Model Criminal Jury Instructions, No. 3.9	15, 22

RULES

Federal Rule of Evidence 403.....	15, 17
Federal Rule of Evidence 602.....	11, 12, 15

TABLE OF AUTHORITIES (CONTINUED)

<u>DESCRIPTION</u>	<u>PAGE</u>
Federal Rule of Evidence 701.....	11, 15
Federal Rule of Evidence 803(6).....	6
Federal Rule of Evidence 902(11).....	6
Federal Rule of Evidence 1006.....	5

MEMORANDUM OF POINTS AND AUTHORITIES

I. INTRODUCTION

The government intends to have a witness describe the flow of fraudulently obtained funds using summary chart exhibits based on documents produced in discovery. Defendants have moved to preclude this testimony and these exhibits based on arguments already rejected by this Court and misrepresentations of the facts. (ECF 451.) Defendant's motion is untethered to the facts of this case or governing law, and should be denied for the following reasons.

First, the summary charts the government seeks to admit, which synthesize voluminous information from bank records and COVID-19 disaster relief loan files, are admissible as summary exhibits under Rule 1006. The government produced in discovery all of the bank records and loan file information - months before its more recent courtesy production of electronic copies of its trial exhibits to defendants - and these underlying materials are admissible as self-authenticating business records under Rules 803(6) and 902(11).

Second, contrary to defendant's unfounded assumptions, Ms. Robinson will appropriately be testifying as a lay, not expert, witness. The government retained Ms. Robinson and the consulting firm for which she works (Stout Risius Ross, LLC) to assist in the government's underlying investigation in this case, not to provide expert witness testimony. Ms. Robinson will be testifying as a summary witness based on her personal knowledge of the investigation and the materials underlying the summary charts.

Third, Ms. Robinson's anticipated testimony and the summary charts are highly probative of defendant's and his coconspirators' guilt for the charged offenses in the superseding indictment. The

1 high probative value of this evidence is not substantially outweighed
2 by any danger of unfair prejudice, including the purported grounds
3 for prejudice defendant raises in his motion.

4 Finally, the limitations defendant proposes in the alternative
5 on Ms. Robinson's testimony and the use of the summary charts at
6 trial are unnecessary and not supported by law or the facts of this
7 case, and should be rejected.

8 **II. STATEMENT OF FACTS**

9 **A. Describing the Flow of Funds**

10 The government retained Stout Risius Ross, LLC ("Stout"),
11 including Managing Director Marylee Robinson, to assist in its
12 investigation of defendants' extensive fraudulent activities. In
13 sum, Stout helped the government follow the money. Having reviewed
14 volumes of loan files and bank records, the Stout team assisted by
15 describing the flow of funds from start to finish, including
16 explaining how the fraudulently-obtained funds were used.

17 Although not required to do so, one month before trial, the
18 government provided written notice to defendants of its intention to
19 call a member of the Stout team - namely Ms. Robinson - to testify at
20 trial. The government disclosed the nature of Ms. Robinson's
21 testimony, including that she would speak to the specific financial
22 transactions referenced in the First Superseding Indictment:

23 Ms. Robinson will identify the accounts at various banks and
24 brokerages used by the defendants and their co-conspirators,
25 including the bank and brokerage accounts referenced in the
26 First Superseding Indictment. She will describe flows of funds
27 into, out of, and between these and other accounts, including to
28 trace the use of Paycheck Protection Program (PPP) and Economic
Injury Disaster Loan (EIDL) loan proceeds that were deposited or
transferred into these and other accounts.

1 (ECF 451-3.) The government further disclosed the basis of Ms.
2 Robinson's testimony, including her "review of bank and brokerage
3 account records, as well as accounting and other business records
4 from escrow companies and vendors, which previously have been
5 provided to the defendants in discovery." (Id.)

6 Pursuant to the Court's order, on June 1, 2021, two weeks before
7 trial, the government provided defendants with a copy of the summary
8 chart exhibits that it anticipates Ms. Robinson will use as part of
9 her trial testimony. (See ECF 451-8.) This set of summary chart
10 exhibits (hereinafter referred to as the "Flow of Funds Summary
11 Charts"), describe the flow of fraudulently-obtained loan funds -
12 i.e., the exhibits follow the money - based on Ms. Robinson's review
13 of bank records for around 24 accounts and files for around 27 loans,
14 which is voluminous. (See ECF 451-6.) Consistent with the
15 government's prior written notice, most of this information
16 specifically ties back to the accounts and loans referenced in the
17 First Superseding Indictment. All of the information has been
18 previously produced in discovery and is admissible.

19 **B. Comparing the Many PPP and EIDL Loan Applications**

20 Pursuant to the Court's order, on June 1, 2021, two weeks before
21 trial, the government also provided defendants with a copy of a set
22 of summary chart exhibits summarizing information from the many
23 COVID-19 disaster relief loan applications submitted (or caused to be
24 submitted) by defendants (hereinafter the "Loan Summary Charts" and,
25 together with the "Flow of Funds Summary Charts," the "Summary Chart
26 Exhibits"). The Loan Summary Charts are based on voluminous loan
27 files for approximately 60 loans alleged to be within the scope of
28

1 the conspiracy. (See ECF 451-7.) The government anticipates that a
2 case agent will testify about the Loan Summary Charts at trial.¹

3 **C. The Summary Chart Exhibits Were Produced in a Form that**
4 **Allowed the Defense to Prepare to Cross-Examine Summary**
5 **Witnesses at Trial**

6 The Summary Chart Exhibits provided to defendants on June 1 were
7 in near-final form. In the cover email attaching the Summary Chart
8 Exhibits, the government explained that it reserved certain rights,
9 including: (i) "the right to change layout/presentation as needed for
10 technology or other presentation purposes but underlying content
11 remains the same"; (ii) "the right to remove information from summary
12 exhibits or correct information, as needed"; and (iii) "the right to
13 not seek admission of all the information in the list." (ECF 451-8.)
14 Accordingly, the government marked the Summary Chart Exhibits
15 "draft". (See ECF 451-6, 451-7.) None of these reserved rights,
16 however, potentially affect the content of the Summary Chart Exhibits
17 such that they would result in a substantive change that would hinder
18 the defense's ability to effectively prepare to cross-examine Ms.
19 Robinson or a case agent at trial.²

20 ¹ The government does not anticipate that Ms. Robinson will use
21 the Loan Summary Charts as part of her trial testimony.

22 ² In the course of their review of the Summary Chart Exhibits,
23 counsel for defendant R. Ayvazyan flagged that the exhibits cited to
24 certain government exhibit numbers that were not on the government's
25 trial exhibit list. (See ECF 451-9.) The government explained that
26 this was a citation error caused by the fact that some of the
27 government exhibit numbers changed between the time when the
28 government provided the summary chart exhibits and the trial exhibit
list to the defendants. (See id.) The detailed descriptions of the
government exhibits on which the summary chart relied (i.e., name of
account holder, bank, and last four digits of account number)
remained the same. Defendants therefore had notice of the documents
on which the summary chart exhibits rely and, with the aid of the
detailed index the government had provided in discovery, can easily
locate these documents (which had been previously produced to
defendants in discovery).

1 **III. ARGUMENT**

2 **A. The Summary Chart Exhibits Are Admissible Under Federal**
3 **Rule of Evidence 1006**

4 Defendant contends that the "Summary Charts should be excluded
5 because the government has not met either [Rule 1006's] or the Ninth
6 Circuit's basic prerequisites for admitting summary charts." (ECF
7 451 at 4-5.) Defendant is wrong.

8 Federal Rule of Evidence 1006 provides:

9 The proponent may use a summary, chart, or calculation to
10 prove the content of voluminous writings, recordings, or
11 photographs that cannot be conveniently examined in court.
12 The proponent must make the originals or duplicates
available for examination or copying, or both, by other
parties at a reasonable time and place. And the court may
order the proponent to produce them in court.

13 Fed. R. Evid. 1006. The Advisory Committee Notes to Rule 1006 add
14 that, "[t]he admission of summaries of voluminous books, records, or
15 documents offers the only practicable means of making their contents
16 available to judge and jury. The rule recognizes this practice, with
17 appropriate safeguards." Fed. R. Evid. 1006, 1972 Advisory Committee
18 Notes; see also United States v. Rizk, 660 F.3d 1125, 1130 (9th Cir.
19 2011) ("The purpose of the rule is to allow the use of summaries when
20 the documents are unmanageable or when the summaries would be useful
21 to the judge and jury.") (citation omitted).

22 The Ninth Circuit has explained that, "[a] proponent of summary
23 evidence must establish that the underlying materials upon which the
24 summary is based (1) are admissible in evidence and (2) were made
25 available to the opposing party for inspection." Rizk, 660 F.3d at
26 1130. While the underlying materials "must be admissible, [they]
27 need not themselves be admitted into evidence." Id. With respect to
28 the contents of the summary charts, any contention that the chart may

1 contain inaccuracies or omissions goes to the weight of the evidence,
2 not its admissibility. Rizk, 660 F.3d at 1131 at n.2; see also
3 United States v. Scholl, 166 F.3d 964, 978 (9th Cir. 1999)
4 (“‘Generally, objections that an exhibit may contain inaccuracies,
5 ambiguities, or omissions go to the weight and not the admissibility
6 of the evidence.’” (quoting United States v. Keplinger, 776 F.2d 678,
7 694 (7th Cir. 1985))). All of these criteria are met here.

8 1. The Materials Underlying the Summary Chart Exhibits
9 Are Admissible and Were Made Available to Defendants

10 Defendant argues that the government “has not established the
11 admissibility of the evidence underlying” the Summary Chart Exhibits,
12 claiming the charts “rely on exhibits that the government has yet to
13 produce to defendants.” (ECF 451 at 5.) This is false.

14 The government produced in discovery all of the underlying
15 information reflected in the Summary Exhibit Charts. That
16 information consists of bank records and loan files, along with
17 certifications from the business entities that provided the records.
18 As the government explains more fully in its motion in limine #4 to
19 admit self-authenticating business records, all of these materials
20 are admissible as business records and self-authenticating under
21 Federal Rules of Evidence 803(6) and 902(11). (See ECF 468.) In
22 short, the evidence underlying the Summary Chart Exhibits is both
23 admissible and has been made available to defendant for inspection.
24 Rizk, 660 F.3d at 1130.

25 Moreover, defendant’s contention that the “exhibits” themselves
26 have not yet been produced is factually inaccurate and misleading.
27 It is also wholly irrelevant. The government has clearly identified
28 for defendant the self-authenticating business records summarized in

1 the Summary Chart Exhibits. Specifically, the Summary Chart Exhibits
2 refer to exhibit numbers reflected in the exhibit list the government
3 provided to the defense on June 1, 2021, and the exhibit list in turn
4 refers to the Bates-numbers for all of the materials previously
5 produced to the defense. The Summary Exhibit Charts also describe
6 the records and loan files on which they rely. While not required to
7 do so, the government has endeavored to provide defendants with
8 electronic copies of all of the government's trial exhibits in
9 advance of trial. (See ECF 473.) But, as this Court recognized in
10 its Order denying other defendants' ex parte applications to continue
11 trial, "an electronic copy of each exhibit is not what allows an
12 attorney to meaningfully prepare for trial; rather, it is the
13 documents underlying those exhibits that allow meaningful
14 preparation." (ECF 492 at 1 (emphasis in original).) Defendants
15 have had these documents for months.

16 Defendant also claims that the Summary Chart Exhibits "contain
17 images that have not been produced in discovery and that are not
18 admissible as evidence." (ECF 451 at 6.) Defendant points only to
19 four photographs of residential properties sourced from Zillow.com,
20 claiming that because the government "has not disclosed how the
21 images were obtained, when, by whom, or what they purported to be,"
22 they are inadmissible. (Id.) This claim is false. The government
23 included on each slide the specific link to the Internet website
24 where the relevant pictures may be found. And defendant redacted it.

25 Defendant also argues that, because "the images were not
26 included on the government's exhibit list," they are therefore
27 inadmissible. This too is false. The images are part of the Summary
28 Chart Exhibits that were timely disclosed to defendant pursuant to

1 the Court's order and were therefore timely disclosed to defendant.
2 Defendant's claim that this timely disclosure provided insufficient
3 notice is frivolous and, quite frankly, a waste of the Court's time -
4 particularly given that the Internet link to the pictures were
5 included alongside the pictures.

6 Moreover, during trial, case agents with personal knowledge of
7 the relevant properties will identify these images as reflecting
8 houses purchased by defendants in furtherance of the charged
9 conspiracies. There is no requirement that a witness have personally
10 taken a photograph being offered into evidence in order to
11 authenticate the photograph so long as they have personal knowledge
12 of what is depicted. See, e.g., United States v. Vázquez-Soto, 939
13 F.3d 365, 374 (1st Cir. 2019) ("A photograph's contents, buttressed
14 by indirect or circumstantial evidence, can form a sufficient basis
15 for authentication even without the testimony of the photographer or
16 some other person who was present at the time it was taken.")
17 (citation omitted). In any event, defendant's claim that the four
18 photographs invalidate the admissibility of the Summary Chart
19 Exhibits as a whole is also frivolous and should be rejected.³
20
21
22
23

24 ³ Defendant also argues that the Summary Chart Exhibits "rely on
25 exhibits that were not included on the government's witness [sic]
26 list," referring to the three exhibit numbers in the charts that were
27 not on the government's trial exhibit list. Despite the government
28 explaining to defendant that the references to those exhibit numbers
were "citation errors," not omissions (i.e., several incorrect
exhibit numbers were inadvertently listed in the charts), defendant
still raises this issue with the Court as a purported basis for
precluding the admissibility of the Summary Chart Exhibits
altogether. (See ECF 451-9.)

2. The Materials Underlying the Summary Chart Exhibits
Are Voluminous

Defendant's challenge to the voluminousness of the records underlying the Summary Chart Exhibits similarly is without merit. Defendant claims, erroneously, that the government's recent motion to redact the superseding indictment at trial with respect to the allegation of 151 loans "limits the evidence the government must present at trial to evidence related to the 17 loans actually charged in the indictment." (ECF 451 at 5.) That is not the law.

"The rule is well established that the government in a conspiracy case may submit proof on the full scope of the conspiracy; it is not limited in its proof to the overt acts alleged in the indictment." Rizk, 660 F.3d at 1131 (collecting cases within and outside of Ninth Circuit). The defendant in Rizk argued that summary charts reflecting 96 real estate transactions were "overbroad" where the "overt acts and substantive counts of the indictment identified only nine specific properties." Id. at 1129, 1129 n.1. The court rejected this argument, finding that the "real estate transactions shown on the charts were 'inextricably intertwined' with the conspiracy charge" and the "government offered the summary charts to show the full scope of that conspiracy and as proof that the non-specified transactions were not 'other acts' at all." Id. at 1132. See also United States v. Montgomery, 384 F.3d 1050, 1062 (9th Cir. 2004) (summary exhibit admissible where all entries were "'inextricably intertwined' with the conspiracy, and therefore not subject to Rule 404(b), because each occurred within the temporal scope of the conspiracy and comprised the conspiracy"); United States v. Robinson, 774 F.2d 261, 276 (8th Cir. 1985) ("The summary properly

1 included all 105 applicants [rather than the 15 named in the
2 indictment], because information regarding all of these individuals
3 was relevant in delineating the enormous scope of the [loan fraud]
4 scheme.”).

5 The same reasoning applies here. The redacted superseding
6 indictment that will be submitted to the jury, following the Court’s
7 order granting the government’s motion to redact (ECF 478), alleges
8 broad conspiracies (Counts 1 and 26) among at least eight charged
9 coconspirators to submit fraudulent COVID-19 disaster relief loan
10 applications and launder the ill-gotten proceeds of those loans.
11 (See generally ECF 422-2.) With respect to the alleged overt acts,
12 the redacted superseding indictment specifies that defendants
13 “commit[ted] the following overt acts, among others,” in detailing
14 examples of how the charged conspiracy was carried out. (Id., ¶ 32.)
15 Thus, the alleged overt acts do not limit the breadth of the charged
16 conspiracies to 17 loans, as defendant contends. See Rizk, 660 F.3d
17 at 1129 n.1 (summary charts not overbroad where “the indictment
18 alleged that the defendants committed the enumerated overt acts,
19 ‘among others,’ in furtherance of the conspiracy”).

20 Indeed, in granting the government’s motion to redact, the Court
21 found that the removal of the allegation about 151 loans being part
22 of the alleged conspiracies “does not in any way change the charged
23 offenses, the overt acts and objects of the conspiracy, or any of the
24 allegations in the indictment other than the total number of alleged
25 fraudulent loans and their value.” (ECF 478 at 22.) Redaction of
26 the superseding indictment allows the government to meet its burden
27 of proof without having to prove each of the 151 fraudulent loan
28 applications. But it does not alter the relevance of the numerous

1 fraudulent loan applications beyond the 17 described in the overt
2 acts - including multiple applications made on behalf of the same
3 companies identified in the overt acts - to the charged conspiracies.
4 Rizk, 660 F.3d at 1132; Montgomery, 384 F.3d at 1062.

5 The loan file and bank account records that underlie the Summary
6 Chart Exhibits pertain directly to the charged bank/wire fraud and
7 money laundering conspiracies. The Flow of Funds Summary Charts
8 summarize information deriving from around 24 separate bank accounts
9 and around 27 loan files. The Loan Summary Charts pertain to
10 approximately 60 separate loan files, including loan applications,
11 supporting documentation, loan agreements, and other information
12 considered by the lenders in connection with processing the loans.
13 Presentation of this voluminous evidence at trial would be
14 "unmanageable," and use of the proposed Summary Chart Exhibits "would
15 be useful to the judge and jury." Rizk, 660 F.3d at 1130 (underlying
16 records were "standard real estate records"); see also United States
17 v. Aubrey, 800 F.3d 1115, 1130 (9th Cir. 2015) ("Multiple bankers'
18 boxes of bank statements constitute the type of materials anticipated
19 by Rule 1006.").

20 The Summary Chart Exhibits summarize admissible, voluminous
21 records that have been properly made available to defendant for his
22 review. They are therefore admissible under Federal Rule of Evidence
23 1006.

24 **B. Ms. Robinson Will Testify Appropriately as a Lay Witness**
25 **Under Federal Rules of Evidence 602 and 701**

26 Defendant argues that "Ms. Robinson's testimony should be
27 excluded because it will not be based on personal knowledge, as
28 required by Federal Rules of Evidence 602 and 701." (ECF 451 at 6.)

1 Defendant makes a number of assumptions, without any factual basis,
2 about the role of Ms. Robinson and Stout in connection with the
3 government's investigation. Among other things, defendant claims
4 that Ms. Robinson "has no independent knowledge of the facts at
5 issue" and "has assumed the role of an expert witness while dodging
6 the rigorous standards applied to expert testimony." (Id. at 7.)
7 Defendant is mistaken on the facts and the law.

8 As a member of the Stout investigatory team, Ms. Robinson will
9 be testifying in a lay capacity under Rules 602 and 701, based on her
10 personal knowledge of the materials underlying the Flow of Funds
11 Summary Charts and role in the investigation. Ms. Robinson will
12 provide this foundation for her personal knowledge of the underlying
13 information during her direct examination. See Fed. R. Evid. 602
14 ("Evidence to prove personal knowledge may consist of the witness's
15 own testimony."). As explained, her testimony will be limited to
16 describing the flow of funds described in the Flow of Funds Summary
17 Charts (ECF 451-6), including identifying the bank and brokerage
18 accounts used by defendants to receive, transfer, and spend the
19 proceeds of the fraudulent PPP and EIDL loans. (ECF 451-3.)

20 Defendant recognizes that the "Ninth Circuit allows summary
21 witnesses to testify when those witnesses are summarizing their
22 personal knowledge gained by participating in their investigation of
23 a case." (ECF 451 at 6-7 (citing United States v. Aubrey, 800 F.3d
24 1115 (9th Cir. 2015).) Indeed, in Aubrey, the Ninth Circuit
25 concluded that a forensic auditor from the United States Department
26 of Housing and Urban Development ("HUD") serving as a summary witness
27 "was not required to be certified as an expert" even though he "might
28 have been eligible to be certified as an expert" and he made "two

1 passing references to the 'last-in-first-out [accounting] method."
2 Aubrey, 800 F.3d 1129. The HUD forensic auditor "introduced a series
3 of charts reflecting the movement of funds among [defendant's]
4 business and personal accounts, following each [housing authority]
5 requisition payment between July 2003 and June 2004." Id. at 1122.
6 The Ninth Circuit held that it was not error for the district court
7 to allow the HUD auditor to testify as a lay summary witness, where
8 the court "properly restricted his testimony to the areas in which he
9 had personal knowledge (the documents, investigation, and the methods
10 he used to prepare his summary) and prevented him from providing in-
11 depth analysis of various accounting methods." Id. at 1129. See
12 also Goldberg v. United States, 789 F.2d 1341, 1343 (9th Cir. 1986)
13 (affirming district court's determination that the testimony of "an
14 experienced revenue agent" as to summaries of voluminous tax records
15 did not include any expert opinions or conclusions); United States v.
16 Free, 408 F.3d 855, 869 (7th Cir. 2005) ("When a summary witness
17 simply testifies as to what the government's evidence shows, he does
18 not testify as an expert witness.").

19 The government expects Ms. Robinson will provide the same type
20 of testimony using the Flow of Funds Summary Charts, including
21 introducing and describing the "movement of funds" reflected in the
22 charts. While Ms. Robinson has worked with other Stout personnel in
23 connection with its investigative role, that fact does not undermine
24 her personal knowledge or ability to testify as a summary witness in
25 a lay capacity. See, e.g., Diamond Shamrock Corp. v. Lumbermens Mut.
26 Cas. Co., 466 F.2d 722, 727 (7th Cir. 1972) ("It is not necessary . .
27 . that every person who assisted in the preparation of the original
28 records or the summaries be brought to the witness stand.").

1 Defendant points to Ms. Robinson's qualifications in her
2 professional bio on Stout's website, including the fact that her
3 "list of license and designations includes Certified Public
4 Accountant (CPA), Certified in Financial Forensics (CFF) and
5 Certified Fraud Examiner (CFE)." (ECF 451 at 2.) But Ms. Robinson's
6 impressive qualifications do not dictate the type of testimony (lay
7 or expert) she may or will provide at trial. Rather, the content of
8 her testimony does. Here, just as law enforcement agents often do in
9 connection with investigations for which they have assisted, Ms.
10 Robinson will be providing summary testimony about her personal
11 knowledge of the voluminous information developed as part of Stout's
12 assistance in the government's investigation. She is quite literally
13 following the money - that simply does not require her to form an
14 expert opinion; it is descriptive in nature.

15 In fact, as defendant acknowledges, Ms. Robinson's Stout bio
16 reflects that she "specializes in providing expert testimony and
17 litigation consulting services, including . . . conducting fraud and
18 forensic accounting investigations." (ECF 451 at 2 (citing
19 <https://www.stout.com/en/professionals/marylee-robinson>) (emphasis
20 added).) Her consulting services include "extensive experience
21 providing fraud and forensic accounting services in white collar
22 crime cases with an emphasis on matters involving the analysis of
23 voluminous documents and data" as well as providing "assistance to
24 the Department of Justice in a series of investigations of corporate
25 executives . . ." See [https://www.stout.com/en/professionals/marylee-](https://www.stout.com/en/professionals/marylee-robinson)
26 [robinson](https://www.stout.com/en/professionals/marylee-robinson). Ms. Robinson, and the Stout team, have served in this
27 consulting, investigative role here, and she will testify
28

1 appropriately as a lay, summary witness. Fed. R. Evid. 602, 701;
2 Aubrey, 800 F.3d 1129.

3 **C. Neither Ms. Robinson's Testimony Nor the Summary Chart**
4 **Exhibits Should Be Precluded Under Federal Rule of Evidence**
5 **403**

6 Defendant also challenges the admissibility of both Ms. Robinson
7 as a testifying summary witness and the Summary Chart Exhibits under
8 Rule 403. Defendant's arguments on both grounds are without merit.

9 1. Ms. Robinson's Testimony Should Not Be Precluded Under
10 Rule 403

11 Defendant contends that "Ms. Robinson's professional
12 qualifications and history of testifying as an expert on behalf of
13 the Department of Justice will improperly influence the jury's view
14 of the evidence in the summary charts, unduly prejudicing the
15 defendants." (ECF 451 at 8.) Defendant further claims that allowing
16 Ms. Robinson to testify "will place the imprimatur of a certified
17 public accountant on contested issues at trial." (Id. at 9.)

18 Crediting defendant's concerns about the qualifications of Ms.
19 Robinson as a driving basis to exclude her testimony as unfairly
20 prejudicial would effectively disqualify numerous witnesses who
21 testify on behalf of the government, including IRS and FBI agents who
22 similarly have accounting credentials and testify as lay witnesses.
23 In any event, defendant's concerns are sufficiently mitigated by the
24 instruction the government expects the Court will provide to the jury
25 regarding the Credibility of Witnesses. See Ninth Circuit Manual of
26 Model Criminal Jury Instructions, No. 3.9. The jury can be trusted
27 to follow the Court's instructions. In addition, defendant will have
28 a full opportunity to cross-examine Ms. Robinson regarding her
credentials, personal knowledge, and investigative findings, as well

1 as "the witness's interest in the outcome of the case, if any" and
2 "the witness's bias or prejudice, if any." Id.; see also Rizk, 660
3 F.3d at 1134 (defendant had opportunity "to cross-examine the
4 government witnesses who prepared" summary charts).

5 Defendant also speculates as to the degree of prejudice that
6 purportedly could arise out of the order in which Ms. Robinson
7 testifies. According to defendant, Ms. Robinson should neither be
8 permitted to testify as an initial "overview witness" (citing law
9 outside the Ninth Circuit) or at the end of the government's case
10 (citing United States v. Fullwood, 342 F.3d 409, 413 (5th Cir.
11 2003)).⁴ (ECF 451 at 9.) Wherever Ms. Robinson testifies within the
12 government's case-in-chief, defendant still will have the mitigating
13 safeguards of the Court's cautionary instruction to the jury and the
14 ability to cross-examine Ms. Robinson fully. In any event, the
15 government does not anticipate calling Ms. Robinson among its first
16 witnesses as an "overview witness" nor at the end of its case-in-
17 chief.

18 Balanced against any minimal risk of unfair prejudice, Ms.
19 Robinson's anticipated testimony is highly probative as to the
20 evidence of defendants' guilt. Ms. Robinson will aid the jury in its
21 consideration of voluminous bank records and loan files that would be
22 "unmanageable" without a summary witness or summary charts. Rizk,
23 660 F.3d at 1130. Ms. Robinson's testimony will be particularly
24 probative as to the money laundering conspiracy charge, as she will
25 testify about the flow of funds from the fraudulent loans through the
26

27
28 ⁴ Notably, Fullwood involved a summary witness who served as the
government's "final rebuttal witness," not just a witness during its
case-in-chief. Fullwood, 342 F.3d at 413.

1 various bank accounts defendants controlled and the expenditures made
2 with those loan proceeds. Ms. Robinson's testimony will provide an
3 efficient vehicle, based on the underlying admissible bank records
4 and loan files, for the jury's consideration of this evidence.

5 The high probative value of Ms. Robinson's testimony thus is not
6 substantially outweighed by the danger of unfair prejudice, and she
7 should be permitted to testify at trial as a summary witness.

8 2. The Summary Chart Exhibits Should Not Be Precluded
9 Under Rule 403

10 Defendant raises similar arguments in seeking to exclude the
11 highly probative Summary Chart Exhibits under Rule 403, all of which
12 should be rejected.

13 First, with respect to probative value, defendant contends the
14 charts "contain irrelevant information" based on the government's
15 motion to redact the superseding indictment with respect to the
16 allegation about 151 loans. (ECF 451 at 10-11.) Defendant once
17 again claims that the government's evidence at trial should be
18 arbitrarily limited to "the 17 loans included in the redacted
19 superseding indictment, and the other loan applications are
20 irrelevant." (Id. at 11.) For the reasons previously discussed in
21 section III.A.2 above, defendant's argument is contrary to the law of
22 conspiracy and the Federal Rules of Evidence, and belied by the
23 factual relevance of the loan files and bank records underlying the
24 Summary Chart Exhibits to the extensive fraudulent conduct charged in
25 this case. The additional loan applications reflected in the Summary
26 Chart Exhibits are directly relevant to the overall charged conduct -
27 and contrary to defendant's claim that "allowing the summary witness
28 to testify about 60 loans" would be "wasting both the jury's and

1 Court's time," (ECF 451 at 11), it would be an even more significant
2 waste of time to preclude this admissible and relevant evidence
3 coming in through the Summary Chart Exhibits.⁵

4 Second, with respect to supposed unfair prejudice, defendant
5 argues that the charts are "inflammatory" because the Flow of Funds
6 Summary Charts contain "inflammatory photos of homes" and
7 "unflattering photos of the named defendants." (ECF 451 at 11.)
8 There is nothing inflammatory about these photos, and, in fact, they
9 are highly probative to the jury's consideration of the charges
10 against defendants. The photos of the homes demonstrate the true and
11 accurate nature of the properties purchased using the millions of
12 dollars in fraudulent proceeds from defendants' scheme, including an
13 aerial shot of defendant's sprawling, \$3.25 million mansion in
14 Tarzana. (See ECF 451-6 at 8.)

15 As for the photos of the defendants, the photos will be helpful
16 to the jury in tracking which of the numerous defendants (who will be
17 in court and visible to the jury) were responsible for each of the
18 financial transactions reflected in the summary charts. Defendant
19

20
21 ⁵ Defendant also claims that two pages of the summary charts
22 "are misleadingly titled 'Example Loans Applied for by Companies
23 Included in First Superseding Indictment,' which implies that each of
24 the loans on those pages was charged in the indictment." (ECF 451 at
25 10 (referring to ECF 451-7 at 4-5).) Defendant's contention is that
26 the government is "attempting to have their cake and eat it too"
27 because "most of the loans on those two pages are not mentioned in
28 the indictment." (Id.) There is nothing misleading about the title
or content of these pages. As the heading states, the multiple loan
applications reflected in the chart were made on behalf of companies
(or purported companies) that are identified in the superseding
indictment even if not all of the loans are similarly identified.
The fact that a number of these companies, at the direction of
defendant and his coconspirators, submitted multiple COVID-19
disaster relief loan applications in the span of just a few months'
time is highly probative of the fraudulent nature of the loan
applications.

1 cites an unpublished case from the Sixth Circuit, United States v.
2 George, 160 F. App'x 450 (6th Cir. 2005), for the proposition that a
3 "mug shot tends to make people believe that the person is 'bad,' and
4 therefore can be unfairly prejudicial." (ECF 451 at 11-12.) But the
5 photographs in the Flow of Funds Summary Charts are not "mug shots."
6 They are largely sourced from Department of Motor Vehicles
7 identification photographs that have been produced to defendants in
8 discovery, and do not carry the same potential prejudicial impact a
9 photo of someone in jail or in an orange jumpsuit might.⁶

10 Third, defendant also contends that the Summary Chart Exhibits
11 are "argumentative" because, for example, some are "titled 'Use of
12 EIDL/PPP Funds' and purport to show transfers of money between
13 entities that received loan funds and other businesses." (ECF 451 at
14 12.) While defendant would prefer the government use the "underlying
15 images of bank records" to illustrate the use of funds and transfers,
16 the entire point of the summary exhibits is to synthesize voluminous
17 records that would be unmanageable to present to the jury. Defendant
18 does not appear to take issue with the accuracy of the underlying
19 information (though he could do so on cross-examination), and summary
20 charts need not contain defendant's version of events. See United
21 States v. Lemire, 720 F.2d 1327, 1349 (D.C. Cir. 1983) ("A summary,
22 to be admissible, we think need not give effect to the contentions of
23 the accused." (quoting Flemister v. United States, 260 F.2d 513, 517
24 (5th Cir. 1958))); Barsky v. United States, 339 F.2d 180, 181 (9th

26 ⁶ In any event, although the government does not believe it
27 would be necessary or applicable under the circumstances, the Court
28 can give a limiting instruction regarding the photographs, or a
variation thereof, if necessary. See Ninth Circuit Manual of Model
Criminal Jury Instructions, No. 2.13 ("Photos of Defendant,
Mugshots").

1 Cir. 1964) (rejecting defendant's contention that "summary did not
2 contain [his] version of his [s]ource of the money and, therefore, it
3 was incomplete").

4 Defendant further points to the Summary Chart Exhibits'
5 selection of "certain transactions to highlight devoid of any
6 qualifying information." (ECF 451 at 12 (citing ECF 451-6 at 12).)
7 But there is nothing inherently misleading about the highlighting or
8 bolding of the line-items in the one page defendant identifies, or
9 the information that was selected for inclusion in the charts. See,
10 e.g., Rizk, 660 F.3d at 1125 (summary charts approved by court
11 included "color-coding"). And defendant will have the full
12 opportunity to cross-examine Ms. Robinson about these and other
13 aspects of the Flow of Funds Summary Charts. Id. at 1134.

14 Defendant's final argument - that the "summary charts do not
15 contain straightforward presentation of facts" but instead "ultimate
16 conclusions the government intends to argue to the jury" - is not
17 supported by the actual content reflected in the summary charts,
18 which the Court has available for its review. (ECF 451-6, 451-7.)
19 The Flow of Funds Summary Charts describe the flow of funds including
20 to show how the PPP and EIDL loan proceeds were used, and the Loan
21 Summary Charts list loan applications and related information that is
22 no doubt relevant. Nevertheless, the government has proposed in its
23 proposed jury instructions (ECF 373), and anticipates the Court will
24 provide, the Ninth Circuit's model criminal instruction for "Charts
25 and Summaries Admitted Into Evidence," which should provide adequate
26 safeguards that the jury will give the Summary Chart Exhibits "only
27 such weight as [the jurors] think the underlying material deserves."
28 Ninth Circuit Manual of Model Criminal Jury Instructions, No. 4.17.

1 Defendant's driving concern rests on his realization that the
2 voluminous records and facts summarized in the charts, drawn fairly
3 upon the underlying evidence obtained by the government, proves his
4 guilt. But "evidence is not unfairly prejudicial merely because it
5 tends to prove a defendant's guilt." United States v. Boesen, 541
6 F.3d 838, 848-49 (8th Cir. 2008) (finding summary charts not unfairly
7 prejudicial). The Ninth Circuit similarly has "previously rejected
8 403 challenges to the admission of summary evidence that was relevant
9 and not unfairly prejudicial," and defendant presents no compelling
10 basis for a different conclusion here. See Rizk, 660 F.3d at 1133;
11 see also United States v. Montgomery, 384 F.3d 1050, 1062 (9th Cir.
12 2004) ("No unfair prejudice resulted, both because the district court
13 gave a limiting instruction and because defendants had notice of the
14 [summary] exhibit and an opportunity to cross-examine the agent about
15 her assumptions.").⁷

16 **D. Defendant's Proposed Restrictions on Ms. Robinson's**
17 **Testimony and the Summary Chart Exhibits Should Be Rejected**

18 Defendant alternatively proposes that certain limits be placed
19 on Ms. Robinson's testimony if she is permitted to testify. The
20 Court should reject defendant's proposed limitations.
21
22

23 ⁷ Defendant relies several times on United States v. Leon-Reyes,
24 177 F.3d 816, 820 (9th Cir. 1999), including the Ninth Circuit's
25 cautionary words that "[s]ummaries are normally prepared by an
26 interested party and therefore may not be completely accurate or may
27 be tainted with the preparing party's bias." Id. at 820. (See ECF
28 451 at 7, 8, 11.) However, Leon-Reyes pertained to the preparation
of "summaries of oral testimony" from a separate, prior trial, id. at
820 (emphasis added), a uniquely different scenario than summaries of
financial information reflected in business records. The court in
Leon-Reyes nonetheless affirmed the district court's admission of
summary exhibits, endorsing the "numerous advantages" that summary
exhibits provide during trial. Id.

1 First, consistent with his erroneous arguments described above,
2 defendant asserts that "Ms. Robinson's testimony and the summary
3 charts she presents should be limited to loans charged in the
4 superseding indictment." (ECF 451 at 14.) As previously explained,
5 testimony and evidence regarding numerous fraudulent loans and
6 attendant financial transactions beyond those identified in the overt
7 acts are directly relevant to the charged conspiracies in this case
8 and highly probative of defendant's guilt. (See infra section
9 III.A.2.) Defendant's arbitrary limitation on the government's
10 evidence is neither supported in the law nor the facts of this case,
11 and should be rejected.

12 Second, defendant states that "limiting instructions must be
13 given during Ms. Robinson's testimony to ensure that the jury
14 understands how to interpret Ms. Robinson's testimony, and the weight
15 to ascribe that testimony." (ECF 451 at 14.) A limiting instruction
16 at the time of Ms. Robinson's testimony is unnecessary, as the
17 government expects that the jury will be instructed on the
18 credibility of witnesses as well as charts and summaries admitted
19 into evidence before the jury deliberates. See Ninth Circuit Manual
20 of Model Criminal Jury Instructions, Nos. 3.9, 4.17.

21 Third, defendant contends that the Summary Chart Exhibits
22 "should not be admitted into evidence and should not be given to the
23 jury during their deliberations." (ECF 451 at 14.) Defendant cites
24 a Ninth Circuit case from 1974 for the proposition that "where charts
25 are used to aid witness testimony, they should not be submitted to
26 the jury." (Id. (citing United States v. Abbas, 504 F.2d 123 (9th
27 Cir. 1974).) What defendant fails to mention, however, is that the
28 charts at issue in Abbas "summariz[ed] the testimony of the

witnesses" and were prepared by the government as "allegedly demonstrative charts," which "should not have gone to the jury for use during their deliberations." Abbas, 504 F.2d at 124, 125. That factual scenario is inapposite and stands in stark contrast to the other more recent Ninth Circuit cases discussed herein where the court has approved of the use and admission of summary charts into evidence. See, e.g., Rizk, 660 F.3d at 1134; United States v. Aubrey, 800 F.3d 1115, 1130 (9th Cir. 2015); Montgomery, 384 F.3d at 1062. Indeed, the Ninth Circuit recognizes the appropriateness of the admission of summary charts into evidence given its recommended model criminal jury instruction for this very evidence.

IV. CONCLUSION

For the foregoing reasons, the government respectfully requests that this Court deny defendant's motion to preclude summary witness testimony, and permit the government to (i) call Marylee Robinson as a summary witness at trial, and (ii) introduce into evidence the Summary Chart Exhibits the government has produced to defendants.